# **Deutsche Rohstoff** Buv

**Sven Sauer** 

Equity Research Analyst +49 69 7 56 96 131

Germany | Oil & gas

Tar Cui Up Ma

# **Beta Profile:**





# MCap: EUR200.1m

arget Price:	EUR47.00 (42.00)	Change in TP:	11.9%	Bloomberg: DR0 GR	Reuters: DR0G.DE
urrent Price:	EUR40.00	Change in Sales:	25.6% 24E/21.9% 25E	Free float	90.0%
p/downside:	17.5%	Change in Adj EBIT:	32.6% 24E/37.5% 25E	Avg. daily volume (EURm)	0.5
.,			,	YTD abs performance	23.3%
arket data:	12 April 2024	Change in Adj. EPS:	34.5% 24E/36.6% 25E	52-week high/low (EUR)	40.40/26.00

# **Settling at higher prices**

# Why this report?

We raise our production (BOEPD), sales and EBITDA projections, capex estimates and our target price after the group's guidance upgrade and drilling programme expansion. TP up from EUR42 to EUR47.

## **Key findings**

- Deutsche Rohstoff has revised up its FY 2024 sales and EBITDA guidance and expanded its drilling programme by further capitalising on the oil price environment.
- Brent has now reached USD90/bbl again on the back of various geopolitical tensions, in addition to demand proving to be more resilient amid supply constraints.
- Compared to its US oil & gas peers, Deutsche Rohstoff still has valuation upside potential, with an attractive FCF yield despite high investments.

# **Deconstructing the forecasts**

- We raise our sales and EBITDA estimates to the lower end of the group's updated guidance range, as our in-house WTI assumption is below that of the company.
- We also raise our capex estimates significantly (by EUR100m) for 2024, which largely neutralises higher impacts on our TP, which we raise from EUR42 to EUR47.
- Production-wise, we assume the group will land in the mid-range of its production guidance at c. EUR15,200 BOEPD in FY 2024E.

FY to 31/12 (EUR)	12/24E	12/25E	12/26E
Sales (m)	211.1	182.9	165.5
EBITDA adj (m)	160.0	131.8	118.1
EBIT adj (m)	92.5	78.2	69.6
Net profit adj (m)	60.7	50.3	44.8
Net financial debt (m)	96.0	74.2	58.0
FCF (m)	-14.0	28.7	22.5
EPS adj. and ful. dil.	12.12	10.06	8.96
Consensus EPS	15.28	28.63	na
Net dividend	1.38	1.25	1.11
FY to 31/12	12/24E	12/25E	12/26E
P/E adj and ful. dil.	3.3	4.0	4.5
EV/EBITDA	1.9	2.2	2.3
EV/EBIT	3.3	3.6	3.9
FCF yield	-8.1%	13.4%	10.4%
Dividend yield	3.5%	3.1%	2.8%
ND(F+IFRS16)/EBITDA	0.6	0.6	0.5
Gearing	38.4%	25.1%	17.3%
ROIC	25.2%	18.1%	15.2%
EV/IC	1.0	0.9	0.8
Sector Most Pref. BP ENI	<b>Sector</b> Galp	Least Pre	ef.

## **Investment case**

- As one of the few European companies offering direct exposure to US shale, DRAG has extensive experience as an operator in the field. There are also a large number of manufacturing companies offering optimal opportunities for non-operative activities and participations.
- Assuming a c. 30% success rate for the acquired acreage in Wyoming's Powder River Basin (+100 well locations), our play-by-play model suggests this could lead to a sustainable high production level for DRAG in the medium term.
- The minority stake in Almonty Industries, which is expected to ramp up production at one of the largest tungsten mines outside China in the coming years, should generate stable, long-term returns.

# **Catalysts**

- Higher-than-assumed economic viability in Wyoming in terms of development area or asset sale.
- Price movements in the WTI benchmark.
- Production start at Almonty's Sangdong mine in S. Korea.

# **Valuation methodology**

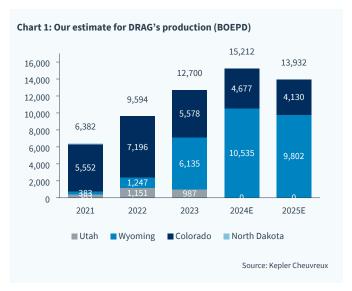
- Our valuation is based on an SOP of its oil & gas assets, Deutsche Rohstoff's minority investments in metals, and its investment portfolio.
- We value the group's core oil and gas assets by US state using a 25-year NPV model with a 10% WACC.
- Under our current long-term WTI oil price assumption of USD68/bbl, our SOP points to a fair value of EUR47.0.

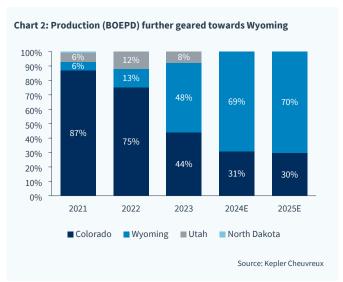
# Risks to our rating

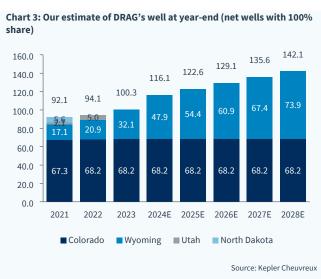
- Weaker-than-expected US dollar. Each USD0.05 move in our long-term EUR/USD assumption impacts our SOP by up to EUR3 per share.
- Lower demand leading to negative price movements in the WTI benchmark. Each USD3/bbl move in our long-term WTI oil price assumptions impacts our SOP by up to EUR2 per share.

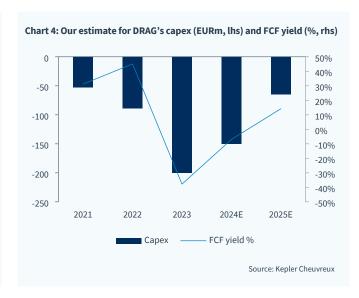
# keplercheuvreux.com

# Investment case in six charts

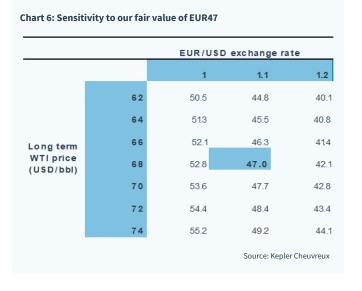












# **Company description**

Deutsche Rohstoff is a Germany-based holding company that specialises in investing in resource projects. The current portfolio is mainly focused on the oil & gas sector, but it also holds minority stakes in high-tech metals such as tungsten. Its management team has longstanding expertise in the sector, and the group focuses on well-explored areas in the US.

#### Management

Jan-Philipp Weitz, CEO Henning Döring, CFO

# **Key shareholders**

Free float

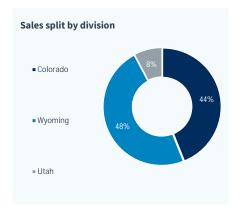
Management and Supervisory Board

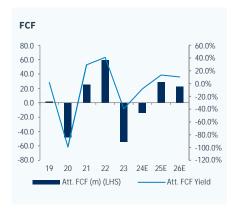
90.00%

# **Key data charts**

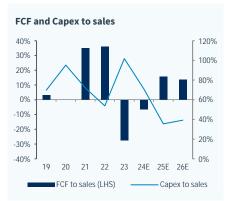












# **SWOT** analysis

## **Strengths**

- Solid oil and gas asset portfolio with an extensive drilling pipeline.
- Diversified portfolio
- Expert management with experience in resource-based activities

# Weaknesses

- No control over non-operating wells
- Lower transparency compared to US oil and gas peers.
- The majority of mining investments are not producing yet.

# **Opportunities**

- Efficiency gains in drilling could allow additional costs savings
- New land acquisitions
- Investments in electro mobility

# **Threats**

- Price increases from field services companies leading to higher capex
- Direct competition from extractor Oil & Gas in land purchase.
- Euro/US dollar currency fluctuations, economic deterioration.

Valuation table	Market data as of: 12 April 2
Valuation table	Market data as of: 12 April

FY to 31/12 (EUR)	12/17	12/18	12/19	12/20	12/21	12/22	12/23	12/24E	12/25E	12/26E
Per share data (EUR)										
EPS adjusted	1.10	2.74	0.06	-3.74	1.40	9.35	13.02	12.12	10.06	8.96
% Change	5328.9%	150.5%	-97.8%	-chg	+chg	569.6%	39.3%	-6.9%	-17.0%	-11.0%
EPS adjusted and fully diluted	1.10	2.74	0.06	-3.74	1.40	9.35	13.02	12.12	10.06	8.96
% Change	5328.9%	150.5%	-97.8%	-chg	+chg	569.6%	39.3%	-6.9%	-17.0%	-11.0%
EPS reported	1.10	2.74	0.06	-3.05	4.88	12.15	13.02	12.12	10.06	8.96
% Change	5328.9%	150.5%	-97.8%	-chg	+chg	148.9%	7.2%	-6.9%	-17.0%	-11.0%
EPS Consensus				O .				15.28	28.63	
Cash flow per share	9.42	17.27	5.91	-2.23	15.44	29.67	29.09	27.18	18.72	17.48
Book value per share	9.73	12.99	12.66	7.76	14.31	25.78	37.49	48.40	57.08	64.79
DPS	0.65	0.70	0.10	0.00	0.60	1.30	1.21	1.38	1.25	1.11
Number of shares, YE (m)	5.1	5.1	5.1	5.1	5.1	5.0	5.0	5.0	5.0	5.0
Nbr of shares, fully diluted, YE (m)	5.1	5.1	5.1	5.1	5.1	5.0	5.0	5.0	5.0	5.0
	0.1	0.1	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0
Share price	10.0	14.0	15.0	0.5	20.2	20.0	22.5	40.0	40.0	40.0
Latest price / year end	19.9	14.0	15.0	8.5	20.3	26.0	32.5	40.0	40.0	40.0
52 week high	26.3	25.9	19.8	16.0	25.6	33.5	35.3	40.4		
52 week low	16.1	13.9	12.5	6.2	8.7	20.2	24.6	29.9		
Average price (Year)	20.4	21.2	15.8	9.4	16.2	26.4	28.8	40.0	40.0	40.0
Enterprise value (EURm)										
Market capitalisation	103.5	107.3	80.5	48.0	82.2	131.9	144.2	200.1	200.1	200.1
Net financial debt	78.2	47.7	77.8	120.2	104.7	62.4	75.9	96.0	74.2	58.0
Pension provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IFRS 16 debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Market value of minorities	7.4	8.1	7.2	6.2	7.4	3.4	5.8	8.0	9.9	11.5
MV of equity affiliates (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Enterprise value	189.1	163.1	165.5	174.3	194.3	197.7	225.8	304.1	284.2	269.7
Valuation										
P/E adjusted	18.6	7.7	na	na	11.6	2.8	2.2	3.3	4.0	4.5
P/E adjusted and fully diluted	18.6	7.7	na	na	11.6	2.8	2.2	3.3	4.0	4.5
P/E consensus	20.0				22.0	2.0		2.6	1.4	
, , 2 60.1561.546								2.0		
P/BV	2.1	1.6	1.3	1.2	1.1	1.0	0.8	0.8	0.7	0.6
P/CF	2.2	1.2	2.7	na	1.0	0.9	1.0	1.5	2.1	2.3
Dividend yield (%)	3.2%	3.3%	0.6%	0.0%	3.7%	4.9%	4.2%	3.5%	3.1%	2.8%
Dividend yield preference shares (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Share buybacks over market cap (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Attributable FCF yield (%)	-5.9%	16.0%	1.8%	-99.1%	29.3%	41.0%	-39.4%	-8.1%	13.4%	10.4%
ROE (%)	10.5%	24.2%	0.5%	-36.6%	12.7%	46.4%	41.2%	28.2%	19.1%	14.7%
ROIC (%)	4.6%	24.8%	4.2%	-13.8%	9.6%	40.7%	35.9%	25.2%	18.1%	15.2%
EV/Salas	2.52	1 50	4.00	A E 1	2.05	1 20	1.15	1 44	1 55	1.00
EV/Sales	3.52	1.50	4.02	4.51	2.65	1.20	1.15	1.44	1.55	1.63
EV/EBITDA adj.	5.2	1.7	7.3	8.5	4.0	1.6	1.4	1.9	2.2	2.3
EV/EBIT adj.	35.6	5.0	29.4	na	13.0	2.6	2.4	3.3	3.6	3.9
EV/NOPAT	47.5	6.6	39.2	na	17.4	3.4	3.2	4.4	4.8	5.2
EV/IC	1.7	1.8	1.5	1.7	1.5	1.3	1.0	1.0	0.9	0.8
ROIC/WACC	0.5	2.5	0.4	na	1.0	4.1	3.6	2.5	1.8	1.5
EV/IC over ROIC/WACC	3.8	0.7	3.5	na	1.5	0.3	0.3	0.4	0.5	0.5

# **Income statement**

FY to 31/12 (EUR)	12/17	12/18	12/19	12/20	12/21	12/22	12/23	12/24E	12/25E	12/26E
Sales	53.7	109.1	41.2	38.7	73.3	165.4	196.5	211.1	182.9	165.5
Sales % Change	486.1%	103.0%	-62.2%	-6.1%	89.5%	125.6%	18.8%	7.4%	-13.3%	-9.5%
Gross profit	48.1	91.3	30.0	27.1	55.2	135.0	162.2	176.2	152.7	138.2
Gross profit margin (%)	89.5%	83.7%	72.7%	70.0%	75.3%	81.6%	82.5%	83.5%	83.5%	83.5%
EBITDA reported	36.1	98.0	22.7	23.9	66.1	139.1	158.2	160.0	131.8	118.1
EBITDA adjusted	36.1	98.0	22.7	20.4	48.4	125.1	158.2	160.0	131.8	118.1
EBITDA margin (%)	67.2%	89.8%	55.2%	52.8%	66.0%	75.6%	80.5%	75.8%	72.0%	71.4%
EBITDA adjusted % Change	467.0%	171.1%	-76.8%	-10.1%	136.6%	158.7%	26.4%	1.1%	-17.6%	-10.3%
Depreciation and amortisation	-30.8	-65.2	-17.1	-40.1	-33.5	-47.7	-65.1	-67.5	-53.6	-48.5
Goodwill impairment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other financial result and associates	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT reported	5.3	32.7	5.6	-16.1	32.6	91.4	93.1	92.5	78.2	69.6
EBIT adjusted	5.3	32.7	5.6	-19.6	14.9	77.4	93.1	92.5	78.2	69.6
EBIT margin (%)	9.9%	30.0%	13.7%	-50.8%	20.3%	46.8%	47.4%	43.8%	42.7%	42.1%
EBIT adjusted % Change	+chq	516.6%	-82.8%	-chq	+chq	420.0%	20.2%	-0.6%	-15.5%	-10.9%
Net financial items	-4.0	-6.2	-5.4	-6.4	-5.5	-5.5	-7.8	-8.6	-8.6	-7.7
Associates	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
										61.9
Earnings before tax	1.3	26.5	0.3	-22.5	27.1	85.9	85.2	83.9	69.6	
Tax	6.4	-8.5	-0.1	6.4	-0.7	-19.8	-17.7	-21.0	-17.4	-15.5
Tax rate (%)	-493%	32%	29%	29%	3%	23%	21%	25%	25%	25%
Net profit from continuing op.	7.7	18.0	0.2	-16.1	26.4	66.2	67.5	62.9	52.2	46.5
Net profit from disc. activities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit before minorities	7.7	18.0	0.2	-16.1	26.4	66.2	67.5	62.9	52.2	46.5
Minorities	-2.1	-4.1	0.1	0.6	-1.6	-5.4	-2.4	-2.2	-1.9	-1.7
Net profit reported	5.5	13.9	0.3	-15.5	24.8	60.8	65.1	60.7	50.3	44.8
Adjustments	0.0	0.0	0.0	-3.5	-17.7	-14.0	0.0	0.0	0.0	0.0
Net profit adjusted	5.5	13.9	0.3	-19.0	7.1	46.8	65.1	60.7	50.3	44.8
Net profit margin (%)	10.3%	<i>12.7%</i>	0.7%	-49.1%	9.7%	28.3%	33.1%	28.7%	27.5%	27.1%
Net profit adjusted % Change	5329.0%	150.5%	-97.8%	-chg	+chg	559.2%	39.3%	-6.9%	-17.0%	-11.0%
EDC year extend (EUD)	1.10	2.74	0.05	2.05	4.00	12.15	12.02	12.12	10.00	0.00
EPS reported (EUR)	1.10	2.74	0.06	-3.05	4.88	12.15	13.02	12.12	10.06	8.96
EPS adjusted (EUR)	1.10	2.74	0.06	-3.74	1.40	9.35	13.02	12.12	10.06	8.96
EPS adj. and fully diluted (EUR)	1.10	2.74	0.06	-3.74	1.40	9.35	13.02	12.12	10.06	8.96
EPS adj. and fully diluted % Change	5328.9%	150.5%	-97.8%	-chg	+chg	569.6%	39.3%	-6.9%	-17.0%	-11.0%
DPS (EUR)	0.65	0.70	0.10	0.00	0.60	1.30	1.21	1.38	1.25	1.11
DPS % Change	8.3%	7.7%	-85.7%	-chg	+chg	116.7%	-6.6%	13.8%	-9.5%	-11.0%
Payout ratio (%)	59%	26%	165%	0%	43%	14%	9%	11%	12%	12%
DPS,preference shares (EUR)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Consensus Sales (EURm)								195.0	191.1	
Consensus EBITDA (EURm)								148.0	140.5	
Consensus EBIT (EURm)								90.0	86.1	
Consensus EPS (EUR)								15.28	28.63	

Cash f	low statement	Market data as of: 12 April 2024
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FY to 31/12 (EUR)	12/17	12/18	12/19	12/20	12/21	12/22	12/23	12/24E	12/25E	12/26E
Net profit before minorities	7.7	18.0	0.2	-16.1	26.4	66.2	67.5	62.9	52.2	46.5
Depreciation and amortisation	30.8	65.2	17.1	40.1	33.5	47.7	65.1	67.5	53.6	48.5
Goodwill impairment	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in working capital	9.2	4.2	12.7	-35.3	18.7	34.6	12.9	5.6	-12.1	-7.5
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Levered post tax CF before capex	47.7	87.4	30.0	-11.3	78.5	148.4	145.5	136.0	93.7	87.5
% Change	35.2%	83.3%	-65.7%	-chg	+chg	89.1%	-1.9%	-6.6%	-31.1%	-6.6%
Capex	-51.7	-66.2	-28.7	-36.8	-52.8	-88.9	-200.0	-150.0	-65.0	-65.0
Capex / Sales (%)	96.2%	60.7%	69.7%	95.2%	72.1%	53.8%	101.8%	71.1%	35.5%	39.3%
Free cash flow	-4.0	21.2	1.3	-48.2	25.7	59.5	-54.5	-14.0	28.7	22.5
% Change	+chg	+chg	-93.9%	-chg	+chg	131.9%	-chg	+chg	+chg	-21.6%
Acquisitions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Divestments	0.0	0.0	0.0	0.0	0.0	6.0	0.0	0.0	0.0	0.0
Dividend paid	-3.0	-3.2	-3.2	-0.5	0.0	-3.0	-6.5	-6.1	-6.9	-6.3
Share buy back	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital increases	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	-20.7	12.4	-28.2	6.3	-10.2	-20.1	47.5	0.0	0.0	0.0
Change in net financial debt	27.6	-30.5	30.1	42.3	-15.5	-42.3	13.5	20.1	-21.8	-16.2
Change in cash and cash equiv.	3.7	17.3	15.6	-53.1	4.5	34.8	-13.5	-20.1	21.8	16.2
Attributable FCF	-6.1	17.2	1.4	-47.6	24.1	54.1	-56.9	-16.3	26.8	20.8
Attributable FCF / Net profit(%)	-110.7%	123.5%	460.2%	250.2%	339.6%	115.6%	-87.3%	-26.8%	53.3%	46.5%
Cash flow per share (EUR)	9.42	17.27	5.91	-2.23	15.44	29.67	29.09	27.18	18.72	17.48
% Change	35.2%	83.3%	-65.8%	-chg	+chg	92.1%	-1.9%	-6.6%	-31.1%	-6.6%
Attributable FCF per share (EUR)	-1.21	3.39	0.28	-9.36	4.74	10.80	-11.36	-3.25	5.36	4.16
% Change	+chg	+chg	-91.8%	-chg	+chg	127.9%	-chg	+chg	+chg	-22.4%

# **Balance sheet**

FY to 31/12 (EUR)	12/17	12/18	12/19	12/20	12/21	12/22	12/23	12/24E	12/25E	12/26E
Cash and cash equivalents	28.4	45.6	61.3	8.2	12.7	47.5	34.0	13.9	35.7	51.9
Inventories	0.2	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1
Accounts receivable	8.8	11.6	8.9	3.5	16.8	28.6	34.0	36.6	31.7	28.7
Other current assets	3.8	4.1	4.8	9.9	12.7	6.8	8.1	8.7	7.6	6.8
Current assets	41.2	61.5	75.1	21.7	42.4	83.1	76.3	59.3	75.1	87.5
Tangible assets	114.5	110.1	139.6	112.8	149.1	192.6	280.0	362.5	373.9	390.4
Goodwill	3.3	1.7	1.6	1.3	1.3	1.2	1.2	1.2	1.2	1.2
Other Intangible assets	30.6	15.2	20.6	20.6	28.6	32.8	32.8	32.8	32.8	32.8
Financial assets	24.0	36.3	42.1	50.3	43.8	40.7	40.7	40.7	40.7	40.7
Other non-current assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-current assets	172.4	<b>163.3</b>	<b>203.8</b>	185.0	<b>222.6</b>	<b>267.2</b>	354.6	437.1	448.5	465.0
	21211	200.0	200.0			20112	33-110	40112	11010	10310
Short term debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	5.2	6.8	17.1	2.9	20.8	11.4	12.8	13.0	11.3	10.2
Other short term liabilities	16.9	31.5	26.0	22.5	27.9	63.9	75.9	81.5	70.6	63.9
Current liabilities	22.1	38.3	43.1	25.4	48.7	75.2	88.7	94.5	81.9	74.1
Long term debt	106.6	93.4	139.1	128.4	117.4	109.9	109.9	109.9	109.9	109.9
Pension provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
IFRS16 Debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long term provisions	28.2	19.3	25.2	7.3	18.8	32.7	38.8	41.7	36.1	32.7
Other long term liabilities	0.0	0.0	0.0	0.0	0.0	0.2	0.2	0.2	0.2	0.2
Non-current liabilities	134.8	112.7	164.3	135.7	136.2	142.7	148.9	151.8	146.2	142.7
Shareholders' equity	49.2	65.8	64.3	39.4	72.7	129.0	187.6	242.2	285.6	324.1
Minority interests	7.4	8.1	7.2	6.2	7.4	3.4	5.8	8.0	9.9	11.5
Total equity	56.7	73.8	71.5	45.6	80.1	132.4	193.4	250.2	295.5	335.7
Balance sheet total	213.6	224.8	278.9	206.7	265.0	350.3	430.9	496.5	523.6	552.5
% Change	10.3%	5.3%	24.1%	-25.9%	28.2%	32.2%	23.0%	15.2%	5.5%	5.5%
Book value per share (EUR)	9.73	12.99	12.66	7.76	14.31	25.78	37.49	48.40	57.08	64.79
% Change	-12.9%	33.5%	-2.5%	-38.7%	84.5%	80.1%	45.5%	29.1%	17.9%	13.5%
Net financial debt	78.2	47.7	77.8	120.2	104.7	62.4	75.9	96.0	74.2	58.0
IFRS16 Debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Pension provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net debt	78.2	47.7	77.8	120.2	104.7	62.4	75.9	96.0	74.2	58.0
Net fi. debt (+IFRS16) / EBITDA (x)	2.2	0.5	3.4	5.9	2.2	0.5	0.5	0.6	0.6	0.5
Trade working capital	3.8	5.0	-8.1	0.8	-3.8	17.4	21.4	23.7	20.5	18.6
Net working capital	-9.3	-22.4	-29.3	-11.9	-19.0	-39.6	-46.4	-49.1	-42.5	-38.5
NWC/Sales	-17.4%	-20.6%	-71.0%	-30.7%	-25.9%	-24.0%	-23.6%	-23.2%	-23.2%	-23.2%
Inventories/sales	0.3%	0.1%	0.4%	0.5%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%
Invested capital	108.5	89.3	111.9	102.2	131.3	154.2	234.8	314.6	332.6	353.1
Net fin. debt / FCF (x)	-19.5	2.2	60.1	-2.5	4.1	1.0	-1.4	-6.8	2.6	2.6
Gearing (%)	138.0%	64.7%	108.9%	263.6%	130.7%	47.2%	39.2%	38.4%	25.1%	17.3%
Goodwill / Equity (%)	5.8%	2.3%	2.2%	2.9%	1.6%	0.9%	0.6%	0.5%	0.4%	0.3%

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Hold	32%	29%
Reduce	9%	8%
Not Rated/Under Review/Accept Offer	3%	3%
Total	100%	100%

Source: Kepler Cheuvreux

A: % of all research recommendations

B: % of issuers to which material services of investment firms are supplied

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Company Name	Date	<b>Business Line</b>	Rating	Target Price	Closing Price
Deutsche Rohstoff (EUR)	23/06/2023 05:16	Equity Research	Buy	43.00	28.10
	02/10/2023 04:41	<b>Equity Research</b>	Buy	45.00	30.00
	27/11/2023 05:35	<b>Equity Research</b>	Buy	48.00	34.10
	29/01/2024 05:31	<b>Equity Research</b>	Buy	42.00	32.10

 $\label{lem:condition} \textit{Credit research does not issue target prices. Left intentionally blank.}$ 

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KEPLER CHEUVREUX, Milan branch	Commissione Nazionale per le Società e la Borsa	CONSOB
KEPLER CHEUVREUX, Amsterdam branch	Autoriteit Financiële Markten	AFM
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Kepler Capital Markets, Inc.	Financial Industry Regulatory Authority	FINRA
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# Local insight, European scale.





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