

Deutsche Rohstoff AG

Germany | Basic Resources | MCap EUR 236.5m

14 November 2025

UPDATE



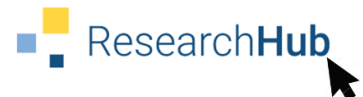
Q3: On track to reach upper end of guidance, BUY

What's it all about?

Deutsche Rohstoff delivered a solid Q3 with slightly higher-than-preliminary production (13.7k BOEPD) and stronger oil mix, leading to revenues of EUR 47.8m (-20% yoy, +11% qoq) and EBITDA of EUR 31.2m, both modestly above estimates and with improved margins. Despite fewer new wells and lower capex in 2025, production rose YoY thanks to strong Chinook wells and slower declines in its mature portfolio. The company generated positive free cash flow of EUR 2.0m and strengthened liquidity by issuing a EUR 50m 6% bond maturing in 2030. With additional wells coming online in Q4, Deutsche Rohstoff expects to reach the upper end of its FY25 guidance (revenue EUR 170 - 190m; EBITDA EUR 115 - 135m). Estimates were only fine-tuned, but a share price drop at Almonty reduces the price target to EUR 62.00 (from EUR 68.50), and the BUY rating is reaffirmed.

BUY (BUY)

Target price	EUR 62.00 (68.50)
Current price	EUR 48.30
Up/downside	28.4%



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Q3: On track to reach upper end of guidance, BUY

Q3 improves sequentially and beats estimates. Deutsche Rohstoff has published its Q3 results. The company had already published preliminary production figures, which have now been slightly adjusted upwards (13.7k BOEPD vs. preliminary figures of 13.6k). Despite bringing far fewer new wells online and significantly reducing capital expenditure in the first nine months of 2025, Deutsche Rohstoff achieved slightly higher oil production yoy due to strong performance from the new Chinook wells and a reduced production decline rate across its mature base of around 220 wells. Q3 revenues of EUR 47.8m (-20% yoy, +11% qoq) were around 3% ahead of mwb estimates, due to production being 'oilier' than expected. In Q3, oil accounted for 65.2% of total production, compared to 63.7% in H1 and 60.2% in FY24. Consequently, Q3 EBITDA of EUR 31.2m exceeded the mwb estimate by around EUR 1m, and the margin reached 65.2%, representing an improvement of 50 bps yoy and 220 bps qoq.

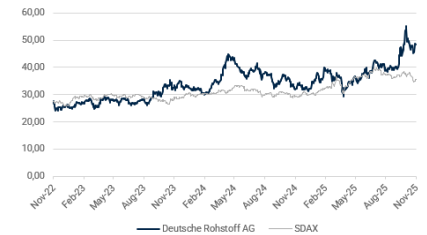
Positive free cash flow, bond placed. In Q3, operating cash flow of EUR 29.4m slightly outpaced investing cash flow of EUR 27.4m, leading to a free cash flow of EUR 2.0m, roughly on the same level as in Q2. For FY25, we expect Deutsche Rohstoff to reach a positive free cash flow. The company also successfully raised an additional EUR 50m by issuing a new 6.0% corporate bond, which matures in November 2030, closing the subscription period early due to strong demand. The proceeds will be used primarily to reduce existing U.S. credit lines and fund the expansion of oil and gas operations. Overall, this puts Deutsche Rohstoff into a comfortable position regarding liquidity and balance sheet strength.

On track for upper end of guidance. Deutsche Rohstoff is set for a strong Q4, thanks to the good performance of the new wells brought online in 2025 and the anticipated start of production from an additional six wells in Q4. For FY25, the company thus expects to reach the upper end of the of EUR 170 - 190m revenue and EUR 115 - 135m EBITDA guidance range - despite the difficult market conditions, especially with the EUR/USD FX rate being more unfavorable than expected.

Confirm BUY. Following the solid Q3 results, we only finetune our estimates, leading to no change in valuation of the operating business. However, the recent share price correction at Almonty leads to an adjustment in the price target to EUR 62.00 (from EUR 68.50), still fully supporting our BUY recommendation.

Deutsche Rohstoff AG	2022	2023	2024	2025E	2026E	2027E
Sales	165.4	196.7	235.4	192.3	174.8	178.3
Growth yoy	125.6%	18.9%	19.7%	-18.3%	-9.1%	2.0%
EBITDA	139.1	158.3	167.6	129.2	120.8	123.6
EBIT	91.4	94.6	79.3	49.0	47.0	49.2
Net profit	60.8	65.2	50.2	26.6	26.6	28.5
Net debt (net cash)	55.7	79.1	157.0	149.7	122.3	90.4
Net debt/EBITDA	0.4x	0.5x	0.9x	1.2x	1.0x	0.7x
EPS reported	12.15	13.02	10.26	5.43	5.44	5.81
DPS	1.30	1.75	2.00	2.00	2.00	2.00
Dividend yield	2.7%	3.6%	4.1%	4.1%	4.1%	4.1%
Gross profit margin	81.6%	82.6%	80.9%	79.2%	78.9%	79.1%
EBITDA margin	84.1%	80.5%	71.2%	67.2%	69.1%	69.3%
EBIT margin	55.3%	48.1%	33.7%	25.5%	26.9%	27.6%
ROCE	33.3%	23.8%	17.9%	10.2%	9.7%	9.7%
EV/Sales	1.8x	1.6x	1.7x	2.0x	2.1x	1.8x
EV/EBITDA	2.1x	2.0x	2.3x	3.0x	3.0x	2.6x
EV/EBIT	3.2x	3.3x	5.0x	7.9x	7.6x	6.6x
PER	4.0x	3.7x	4.7x	8.9x	8.9x	8.3x

Source: Company data, mwb research



Source: Company data, mwb research

High/low 52 weeks 55.70 / 28.40
Price/Book Ratio 1.0x

Ticker / Symbols

ISIN DE000A0XYG76
WKN A0XYG7
Bloomberg DR0:GR

Changes in estimates

		Sales	EBIT	EPS
2025E	old	188.3	49.2	5.54
	Δ	2.1%	-0.3%	-2.0%
2026E	old	174.8	46.6	5.58
	Δ	0.0%	0.9%	-2.4%
2027E	old	178.3	48.8	6.25
	Δ	0.0%	0.9%	-7.0%

Key share data

Number of shares: (in m pcs) 4.90
Book value per share: (in EUR) 47.22
Ø trading vol.: (12 months) 10,965

Major shareholders

Deutsche Rohstoff AG 2.6%
Management and Sup. Board 10.0%
Free Float 87.4%

Company description

Deutsche Rohstoff identifies, develops and sells attractive natural resource assets in North America, Australia and Europe. The focus is on the development of oil and gas reserves in the USA. Metals such as tungsten, lithium and gold complete the portfolio.

The following table displays the quarterly performance of **Deutsche Rohstoff AG**:

P&L data	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Sales	64.0	55.6	56.6	59.4	63.8	59.1	43.2	47.8
yoy growth in %	35.4%	30.3%	74.1%	3.4%	-0.2%	6.2%	-23.6%	-19.5%
Gross profit	54.3	45.0	47.5	45.8	52.2	48.1	34.9	36.0
Gross margin in %	84.8%	81.0%	83.9%	77.1%	81.8%	81.5%	80.7%	75.3%
EBITDA	56.5	41.7	42.1	38.4	45.4	43.2	27.3	31.2
EBITDA margin in %	88.3%	74.9%	74.5%	64.7%	71.1%	73.2%	63.0%	65.2%
EBIT	34.8	22.4	17.3	17.3	21.6	20.5	9.0	12.2
EBIT margin in %	54.4%	40.2%	30.6%	29.2%	33.8%	34.7%	20.9%	25.4%
EBT	30.0	19.6	14.1	14.2	18.6	17.2	5.3	9.1
taxes paid	8.2	3.9	3.8	2.4	3.8	3.8	1.8	1.9
tax rate in %	27.3%	19.9%	27.2%	16.6%	20.3%	21.9%	35.0%	21.2%
net profit	21.8	15.7	10.3	11.9	14.8	13.4	3.4	7.1
yoy growth in %	64.9%	9.6%	35.0%	-44.5%	-31.8%	-14.6%	-66.6%	-40.0%
EPS	4.35	3.14	1.82	2.38	2.92	2.55	0.70	1.34

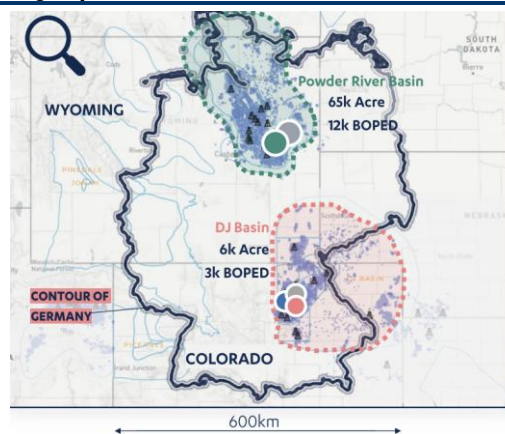
Source: Company data; mwb research

Investment case in six charts

Development Phases of DRAG



Oil and gas production in the US



Reserves Highlights 2024



Proved developed reserves (NYMEX 31 Dec 23)¹

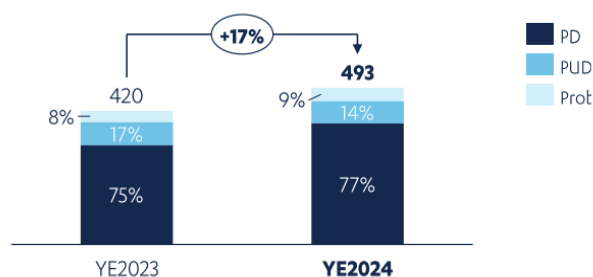
Cash Flow: 467.5 Mio. USD
Discounted Cash Flow: 313.4 Mio. USD

Proved Reserves

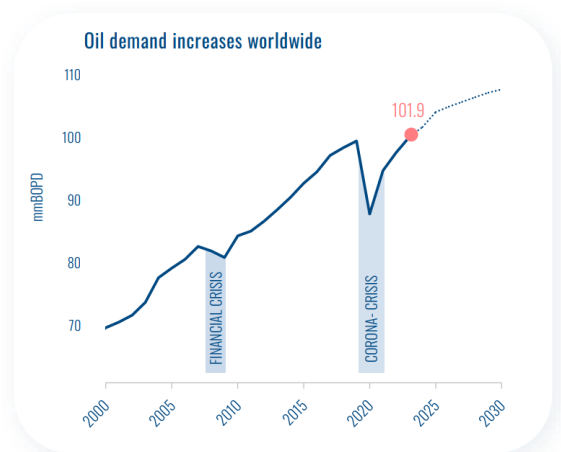
Cash Flow: 686.6 Mio. USD
Discounted Cash Flow: 385.9 Mio. USD

Reserve values by Category

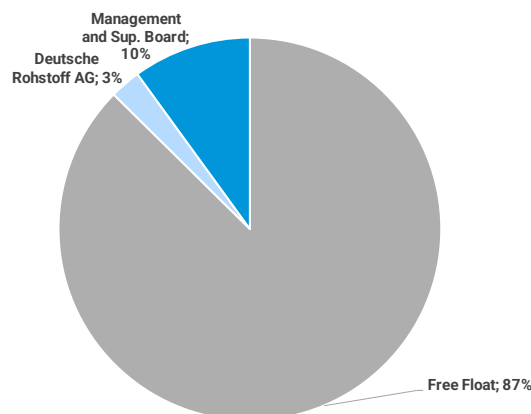
Discounted cash flow in million USD per reserve category³



Rising demand, unlikely to peak before 2030



Major Shareholders



Source: Deutsche Rohstoff, mwb research

SWOT analysis

Strengths

- Experienced and successful management
- Massive oil reserves and cash flows in Wyoming
- Strong technical expertise
- Strategic partnerships

Weaknesses

- Volatile commodity prices
- Limited financial resources and visibility in capital markets

Opportunities

- High population growth and low demand per capita for oil in developing countries
- Russian sanctions lead to more US oil and gas exports
- Benefit from tungsten demand through investment of nearly EUR 30m in tungsten producer Almonty Industries
- Early-stage activities in battery minerals like lithium

Threats

- Volatile oil and gas prices
- Oil exploration and production, transport accidents
- Cost inflation (materials, personnel, financing)
- Volatile EUR/USD exchange rate
- Risks in junior mining investments where metals can't be economically extracted

Valuation

DCF Model

The DCF model results in a **fair value of EUR 62.04 per share**:

Top-line growth: We expect Deutsche Rohstoff AG to grow revenues at a CAGR of -2.7% between 2025E and 2032E. The long-term growth rate is set at -10.0%.

ROCE. Returns on capital are developing from 10.2% in 2025E to 10.8% in 2032E.

WACC. Starting point is an average asset beta for companies in the US oil and gas sector of 1.09. Combined with a risk-free rate of 2.0% and an equity risk premium of 6.0% this yields cost of equity of 13.5%. With pre-tax cost of borrowing at 6.0%, a tax rate of 25.0% and target debt/equity of 1.0 this results in a long-term WACC of 9.0%.

DCF (EURm) (except per share data and beta)	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	Terminal value
NOPAT	36.8	36.3	37.9	33.8	35.0	35.9	35.8	34.8	
Depreciation & amortization	80.2	73.8	74.4	66.3	67.2	67.7	66.8	66.0	
Change in working capital	1.8	-0.6	-1.1	-0.5	-1.0	-2.7	-4.1	0.0	
Chg. in long-term provisions	-4.7	-2.1	0.4	-2.3	0.4	0.3	-0.2	-0.5	
Capex	-87.7	-61.4	-61.4	-61.4	-61.4	-61.4	-61.4	-64.7	
Cash flow	26.4	45.9	50.2	35.9	40.2	39.8	36.9	35.6	168.7
Present value	26.1	41.6	41.6	27.5	28.4	26.1	22.3	19.8	91.3
WACC	9.1%	9.2%	9.2%	9.0%	8.8%	8.6%	8.6%	8.6%	9.0%

DCF per share derived from	
Total present value	324.6
Mid-year adj. total present value	338.7
Net debt / cash at start of year	157.0
Financial assets	122.1
Provisions and off b/s debt	1.0
Equity value	303.7
No. of shares outstanding	4.9
Discounted cash flow / share	62.04
upside/(downside)	28.5%

DCF avg. growth and earnings assumptions	
Planning horizon avg. revenue growth (2025E-2032E)	-2.7%
Terminal value growth (2032E - infinity)	-10.0%
Terminal year ROCE	10.8%
Terminal year WACC	9.0%

Terminal WACC derived from	
Cost of borrowing (before taxes)	6.0%
Long-term tax rate	25.0%
Equity beta	-0.26
Unlevered beta (industry)	1.09
Target debt / equity	1.0
Relevered beta	1.91
Risk-free rate	2.0%
Equity risk premium	6.0%
Cost of equity	13.5%

Share price	48.30
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Sensitivity analysis DCF

Change in WACC (%points)	Long term growth					Share of present value	
	-11.0%	-10.5%	-10.0%	-9.5%	-9.0%		
2.0%	54.9	55.4	55.8	56.3	56.8	2025E-2028E	42.1%
1.0%	57.8	58.2	58.8	59.3	59.9	2029E-2032E	29.7%
0.0%	60.9	61.4	62.0	62.7	63.3	terminal value	28.1%
-1.0%	64.3	65.0	65.7	66.4	67.2		
-2.0%	68.2	69.0	69.8	70.7	71.6		

Source: mwb research

FCF Yield Model

Due to the fact that companies rarely bear sufficient resemblance to peers in terms of geographical exposure, size or competitive strength and in order to adjust for the pitfalls of weak long-term visibility, an Adjusted Free Cash Flow analysis (Adjusted FCF) has been conducted.

The adjusted Free Cash Flow Yield results in a fair value between EUR 64.57 per share based on 2025E and EUR 84.45 per share on 2029E estimates.

The main driver of this model is the level of return available to a controlling investor, influenced by the cost of that investors' capital (opportunity costs) and the purchase price – in this case the enterprise value of the company. Here, the adjusted FCF yield is used as a proxy for the required return and is defined as EBITDA less minority interest, taxes and investments required to maintain existing assets (maintenance capex).

FCF yield in EURm	2025E	2026E	2027E	2028E	2029E
EBITDA	129.2	120.8	123.6	110.4	113.0
- Maintenance capex	77.7	71.5	72.3	64.5	65.6
- Minorities	0.9	0.9	1.0	1.1	1.2
- tax expenses	8.2	7.3	7.8	8.2	9.3
= Adjusted FCF	42.4	41.1	42.5	36.7	36.9
Actual Market Cap	236.5	236.5	236.5	236.5	236.5
+ Net debt (cash)	149.7	122.3	90.4	67.1	37.0
+ Pension provisions	0.0	0.0	0.0	0.0	0.0
+ Off B/S financing	0.0	0.0	0.0	0.0	0.0
- Financial assets	32.1	32.1	32.1	32.1	32.1
- Acc. dividend payments	9.8	19.6	29.4	39.2	49.4
<i>EV Reconciliations</i>	107.9	70.7	29.0	-4.1	-44.5
= Actual EV'	344.4	307.1	265.4	232.4	192.0
Adjusted FCF yield	12.3%	13.4%	16.0%	15.8%	19.2%
base hurdle rate	7.0%	7.0%	7.0%	7.0%	7.0%
ESG adjustment	-3.0%	-3.0%	-3.0%	-3.0%	-3.0%
adjusted hurdle rate	10.0%	10.0%	10.0%	10.0%	10.0%
Fair EV	424.0	410.5	424.5	366.6	369.0
- <i>EV Reconciliations</i>	107.9	70.7	29.0	-4.1	-44.5
Fair Market Cap	316.1	339.9	395.6	370.7	413.4
No. of shares (million)	4.9	4.9	4.9	4.9	4.9
Fair value per share in EUR	64.57	69.42	80.80	75.71	84.45
Premium (-) / discount (+)	33.7%	43.7%	67.3%	56.7%	74.8%

Sensitivity analysis FV						
Adjusted hurdle rate	8.0%	86.2	90.4	102.5	94.4	103.3
	9.0%	74.2	78.7	90.4	84.0	92.8
	10.0%	64.6	69.4	80.8	75.7	84.4
	11.0%	56.7	61.8	72.9	68.9	77.6
	12.0%	50.1	55.4	66.3	63.2	71.9

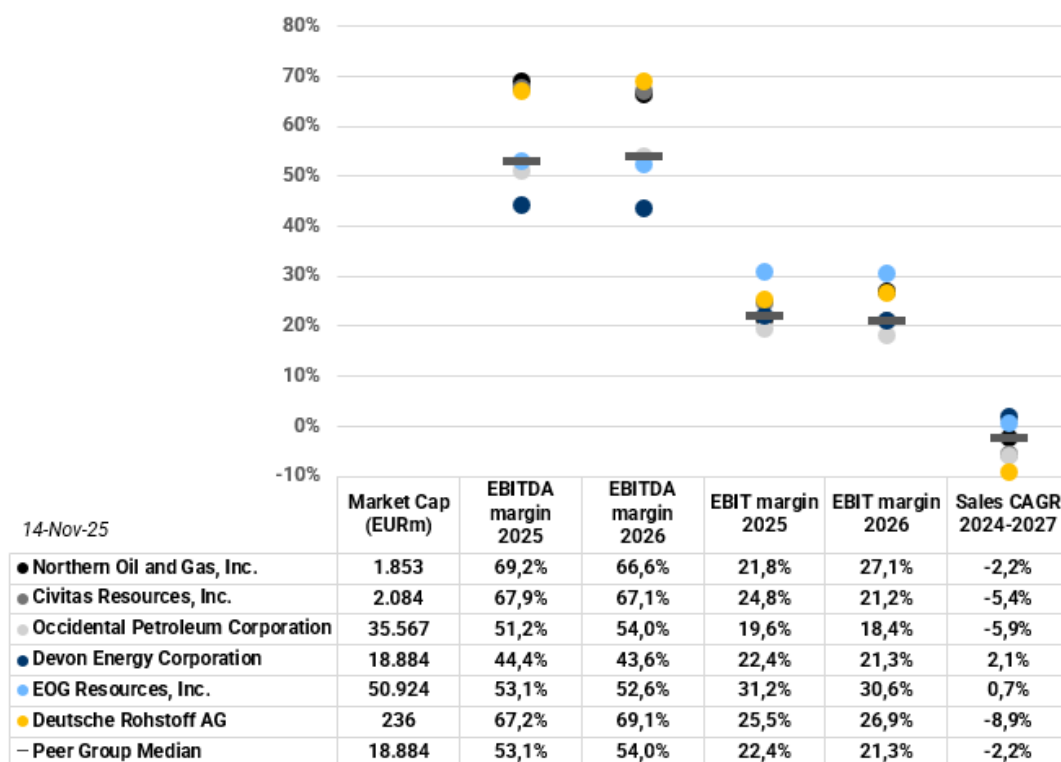
Source: Company data; mwb research

Simply put, the model assumes that investors require companies to generate a minimum return on the investor's purchase price. The required after-tax return equals the model's hurdle rate of 7.0%. Anything less suggests the stock is expensive; anything more suggests the stock is cheap. **ESG adjustments might be applicable. A high score indicates high awareness for environmental, social or governance issues and thus might lower the overall risk an investment in the company might carry. A low score on the contrary might increase the risk of an investment and might therefore trigger a higher required hurdle rate.**

Peer group analysis

A peer group or comparable company (“comps”) analysis is a methodology that calculates a company's relative value – how much it should be worth based on how it compares to other similar companies. Given that **Deutsche Rohstoff AG** differs quite significantly in terms of size, focus, financial health and growth trajectory, we regard our peer group analysis merely as a support for other valuation methods. The peer group of Deutsche Rohstoff AG consists of the stocks displayed in the chart below. As of 14 November 2025 the median market cap of the peer group was EUR 18,884.5m, compared to EUR 236.5m for Deutsche Rohstoff AG. In the period under review, the peer group was less profitable than Deutsche Rohstoff AG. The expectations for sales growth are higher for the peer group than for Deutsche Rohstoff AG.

Peer Group – Key data

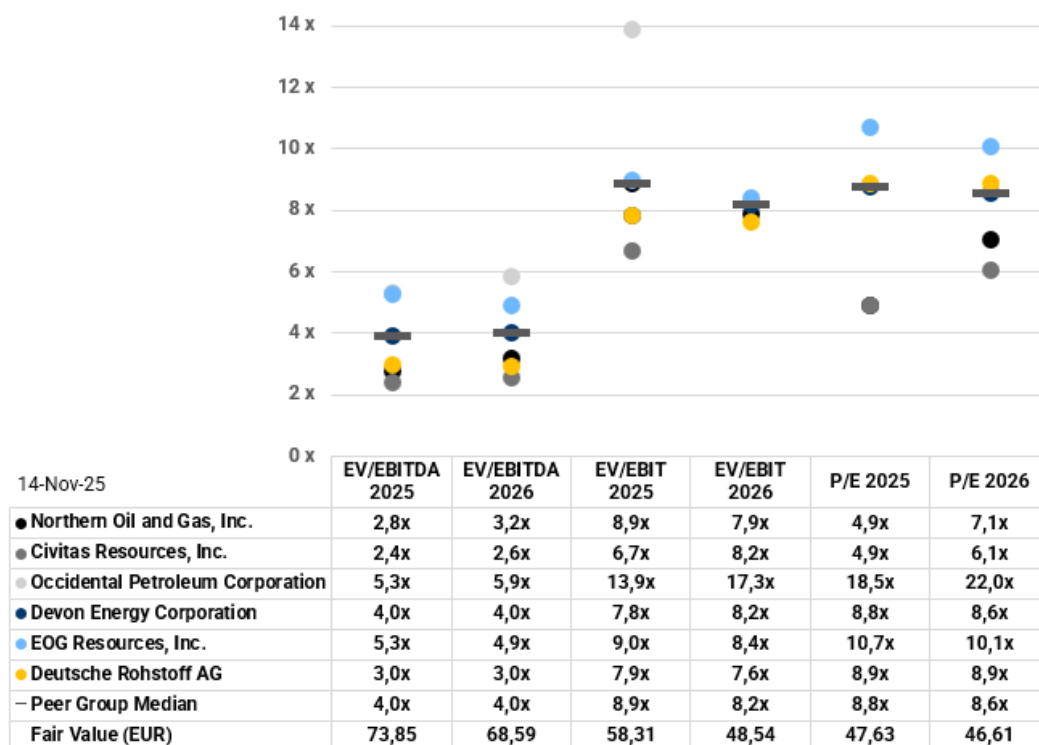


Source: FactSet, mwb research

Comparable company analysis operates under the assumption that similar companies will have similar valuation multiples. We use the following multiples: EV/EBITDA 2025, EV/EBITDA 2026, EV/EBIT 2025, EV/EBIT 2026, P/E 2025 and P/E 2026.

Applying these to Deutsche Rohstoff AG results in a range of fair values from EUR 46.61 to EUR 73.85.

Peer Group – Multiples and valuation

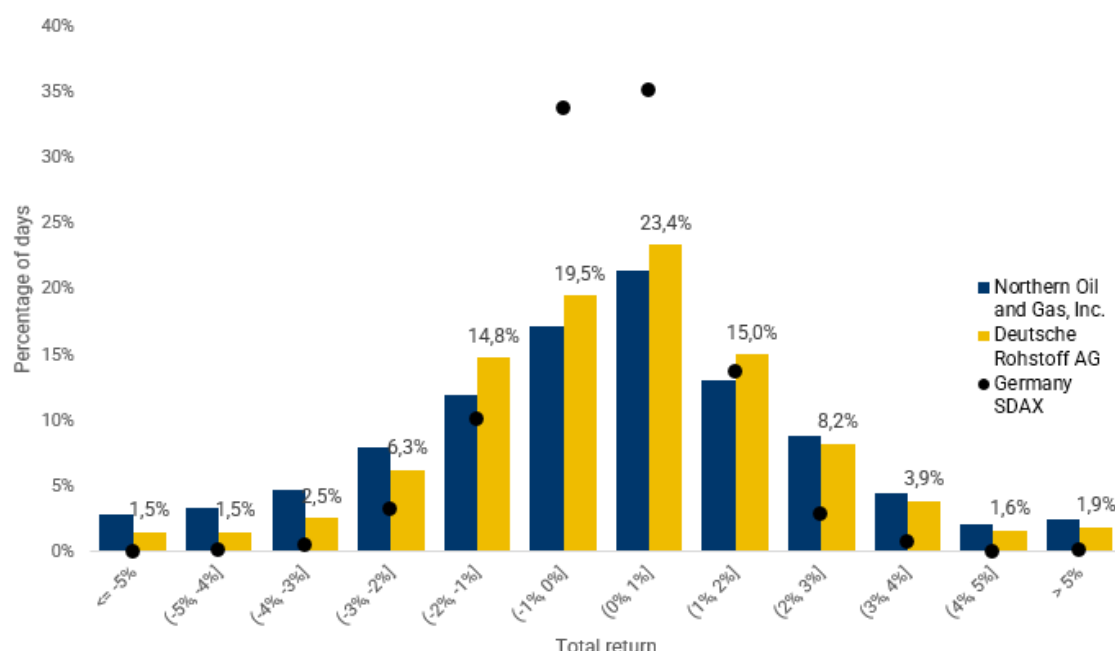


Source: FactSet, mwb research

Risk

The chart displays the **distribution of daily returns of Deutsche Rohstoff AG** over the last 3 years, compared to the same distribution for Northern Oil and Gas, Inc.. We have also included the distribution for the index Germany SDAX. The distribution gives a better understanding of risk than measures like volatility, which assume that log returns are normally distributed. In reality, they are skewed (down moves are larger) and have fat tails (large moves occur more often than predicted). Also, volatility treats up and down moves the same, while investors are more worried about down moves. For Deutsche Rohstoff AG, the worst day during the past 3 years was 17/10/2025 with a share price decline of -9.5%. The best day was 13/10/2025 when the share price increased by 10.6%.

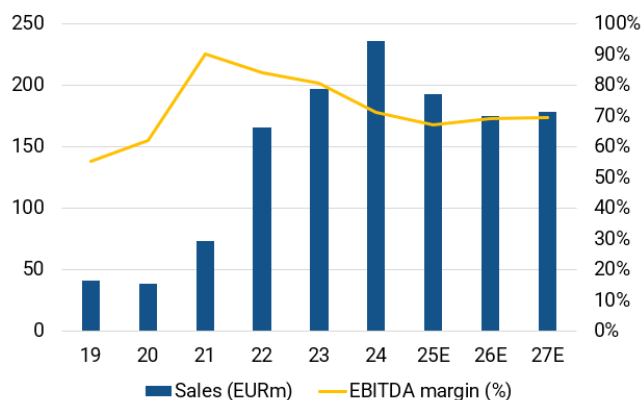
Risk – Daily Returns Distribution (trailing 3 years)



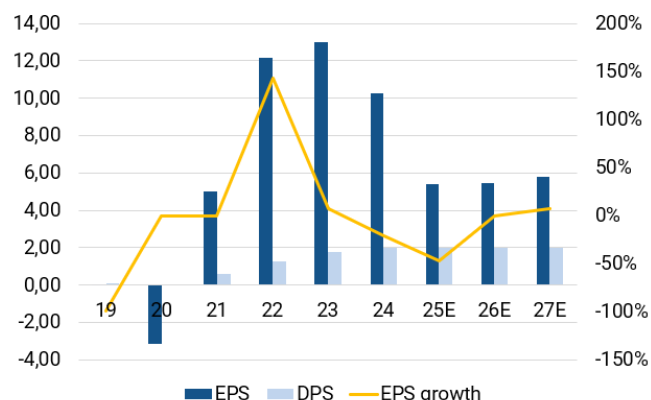
Source: FactSet, mwb research

Financials in six charts

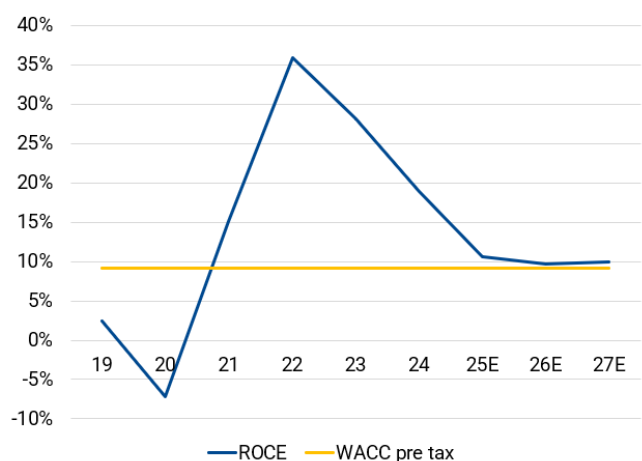
Sales vs. EBITDA margin development



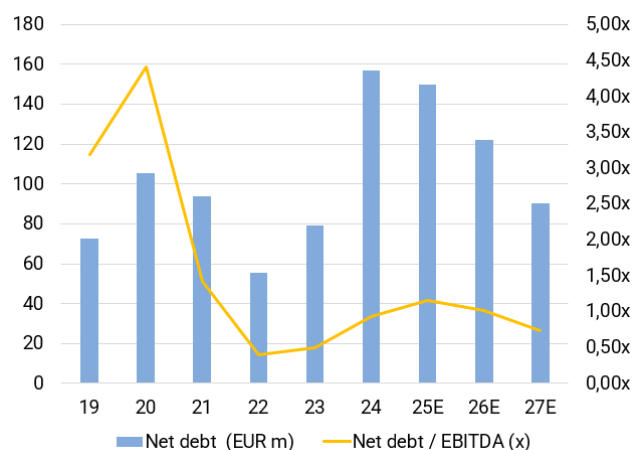
EPS, DPS in EUR & yoy EPS growth



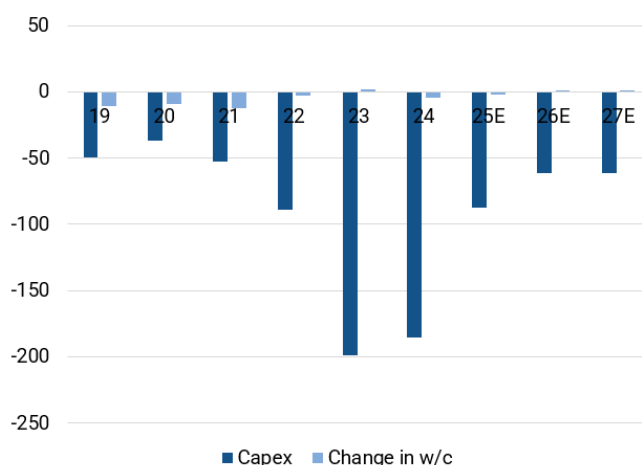
ROCE vs. WACC (pre tax)



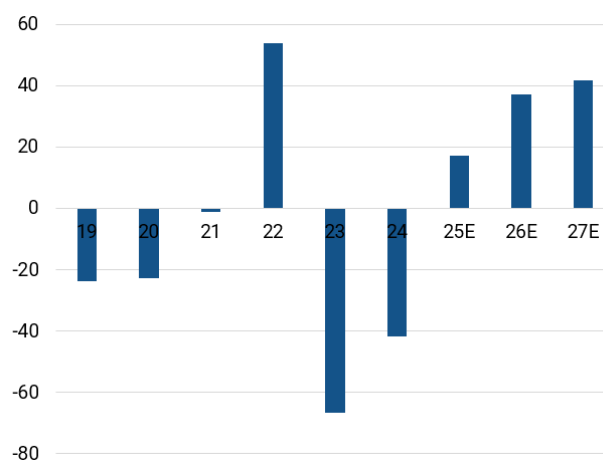
Net debt and net debt/EBITDA



Capex & chgn in w/c requirements in EURm



Free Cash Flow in EURm



Source: Company data; mwb research

Financials

Profit and loss (EURm)	2022	2023	2024	2025E	2026E	2027E
Net sales	165.4	196.7	235.4	192.3	174.8	178.3
Sales growth	125.6%	18.9%	19.7%	-18.3%	-9.1%	2.0%
Change in finished goods and work-in-process	-0.0	0.0	-0.0	0.0	0.0	0.0
Total sales	165.4	196.7	235.4	192.3	174.8	178.3
Material expenses	30.4	34.3	44.9	40.0	36.8	37.3
Gross profit	135.0	162.4	190.5	152.3	137.9	141.1
Other operating income	25.9	20.6	6.4	4.8	4.4	4.5
Personnel expenses	6.5	10.3	11.4	12.5	8.4	8.6
Other operating expenses	15.3	14.4	17.9	15.4	13.1	13.4
EBITDA	139.1	158.3	167.6	129.2	120.8	123.6
Depreciation	42.2	61.1	86.0	77.7	71.5	72.3
EBITA	96.9	97.1	81.6	51.6	49.3	51.2
Amortisation of goodwill and intangible assets	5.5	2.5	2.3	2.5	2.2	2.0
EBIT	91.4	94.6	79.3	49.0	47.0	49.2
Financial result	-5.5	-8.9	-12.7	-13.3	-12.2	-12.0
Recurring pretax income from continuing operations	85.9	85.7	66.6	35.7	34.9	37.3
Extraordinary income/loss	0.0	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	85.9	85.7	66.6	35.7	34.9	37.3
Taxes	19.8	18.3	13.9	8.2	7.3	7.8
Net income from continuing operations	66.2	67.5	52.7	27.5	27.6	29.5
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	66.2	67.5	52.7	27.5	27.6	29.5
Minority interest	5.4	-2.3	-2.5	-0.9	-0.9	-1.0
Net profit (reported)	60.8	65.2	50.2	26.6	26.6	28.5
Average number of shares	5.00	5.01	4.90	4.90	4.90	4.90
EPS reported	12.15	13.02	10.26	5.43	5.44	5.81

Profit and loss (common size)	2022	2023	2024	2025E	2026E	2027E
Net sales	100%	100%	100%	100%	100%	100%
Change in finished goods and work-in-process	-0%	0%	-0%	0%	0%	0%
Total sales	100%	100%	100%	100%	100%	100%
Material expenses	18%	17%	19%	21%	21%	21%
Gross profit	82%	83%	81%	79%	79%	79%
Other operating income	16%	10%	3%	3%	3%	2%
Personnel expenses	4%	5%	5%	7%	5%	5%
Other operating expenses	9%	7%	8%	8%	8%	7%
EBITDA	84%	80%	71%	67%	69%	69%
Depreciation	25%	31%	37%	40%	41%	41%
EBITA	59%	49%	35%	27%	28%	29%
Amortisation of goodwill and intangible assets	3%	1%	1%	1%	1%	1%
EBIT	55%	48%	34%	26%	27%	28%
Financial result	-3%	-5%	-5%	-7%	-7%	-7%
Recurring pretax income from continuing operations	52%	44%	28%	19%	20%	21%
Extraordinary income/loss	0%	0%	0%	0%	0%	0%
Earnings before taxes	52%	44%	28%	19%	20%	21%
Taxes	12%	9%	6%	4%	4%	4%
Net income from continuing operations	40%	34%	22%	14%	16%	17%
Result from discontinued operations (net of tax)	0%	0%	0%	0%	0%	0%
Net income	40%	34%	22%	14%	16%	17%
Minority interest	3%	-1%	-1%	-0%	-1%	-1%
Net profit (reported)	37%	33%	21%	14%	15%	16%

Source: Company data; mwb research

Balance sheet (EURm)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	32.5	22.6	24.2	21.7	19.5	17.5
Goodwill	1.2	1.0	0.9	0.9	0.9	0.9
Property, plant and equipment	192.6	317.6	426.4	436.4	426.3	415.3
Financial assets	34.2	30.6	32.1	32.1	32.1	32.1
FIXED ASSETS	260.5	371.7	483.5	491.0	478.7	465.7
Inventories	0.1	1.5	0.7	1.0	0.9	0.9
Accounts receivable	28.6	29.6	40.7	33.2	31.1	32.7
Other current assets	5.0	5.4	4.0	4.0	4.0	4.0
Liquid assets	54.2	82.2	19.7	53.3	70.7	102.6
Deferred taxes	1.0	1.2	1.3	1.3	1.3	1.3
Deferred charges and prepaid expenses	0.9	2.1	2.6	2.1	1.9	2.0
CURRENT ASSETS	89.8	122.0	69.0	94.8	109.9	143.5
TOTAL ASSETS	350.3	493.8	552.5	585.9	588.6	609.2
SHAREHOLDERS EQUITY	129.0	180.4	231.2	248.9	266.7	286.4
MINORITY INTEREST	3.4	7.1	6.3	6.3	6.3	6.3
Long-term debt	100.0	120.5	100.0	193.0	193.0	193.0
Provisions for pensions and similar obligations	1.0	0.0	0.0	0.0	0.0	0.0
Other provisions	31.6	48.5	27.8	23.1	21.0	21.4
Non-current liabilities	132.7	169.0	127.8	216.1	214.0	214.4
short-term liabilities to banks	9.9	40.8	76.7	10.0	0.0	0.0
Accounts payable	11.4	26.6	14.4	13.2	12.1	12.2
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	28.7	17.0	25.8	21.2	19.2	19.6
Deferred taxes	35.2	52.8	70.3	70.3	70.3	70.3
Deferred income	0.2	0.1	0.0	0.0	0.0	0.0
Current liabilities	85.3	137.3	187.2	114.6	101.7	102.2
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	350.3	493.8	552.5	585.9	588.6	609.2

Balance sheet (common size)	2022	2023	2024	2025E	2026E	2027E
Intangible assets (excl. Goodwill)	9%	5%	4%	4%	3%	3%
Goodwill	0%	0%	0%	0%	0%	0%
Property, plant and equipment	55%	64%	77%	74%	72%	68%
Financial assets	10%	6%	6%	5%	5%	5%
FIXED ASSETS	74%	75%	88%	84%	81%	76%
Inventories	0%	0%	0%	0%	0%	0%
Accounts receivable	8%	6%	7%	6%	5%	5%
Other current assets	1%	1%	1%	1%	1%	1%
Liquid assets	15%	17%	4%	9%	12%	17%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred charges and prepaid expenses	0%	0%	0%	0%	0%	0%
CURRENT ASSETS	26%	25%	12%	16%	19%	24%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	37%	37%	42%	42%	45%	47%
MINORITY INTEREST	1%	1%	1%	1%	1%	1%
Long-term debt	29%	24%	18%	33%	33%	32%
Provisions for pensions and similar obligations	0%	0%	0%	0%	0%	0%
Other provisions	9%	10%	5%	4%	4%	4%
Non-current liabilities	38%	34%	23%	37%	36%	35%
short-term liabilities to banks	3%	8%	14%	2%	0%	0%
Accounts payable	3%	5%	3%	2%	2%	2%
Advance payments received on orders	0%	0%	0%	0%	0%	0%
Other liabilities (incl. from lease and rental contracts)	8%	3%	5%	4%	3%	3%
Deferred taxes	10%	11%	13%	12%	12%	12%
Deferred income	0%	0%	0%	0%	0%	0%
Current liabilities	24%	28%	34%	20%	17%	17%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Cash flow statement (EURm)	2022	2023	2024	2025E	2026E	2027E
Net profit/loss	66.2	67.5	52.7	27.5	27.6	29.5
Depreciation of fixed assets (incl. leases)	39.8	60.9	86.0	77.7	71.5	72.3
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	2.5	2.3	2.5	2.2	2.0
Others	34.2	3.2	-2.1	-4.7	-2.1	0.4
Cash flow from operations before changes in w/c	140.2	134.1	138.9	103.0	99.2	104.3
Increase/decrease in inventory	-3.3	0.0	0.9	-0.3	0.1	-0.0
Increase/decrease in accounts receivable	-3.3	0.0	-11.1	7.5	2.1	-1.6
Increase/decrease in accounts payable	9.2	0.0	-12.1	-1.3	-1.0	0.1
Increase/decrease in other w/c positions	0.0	-2.0	27.0	-4.1	-1.7	0.4
Increase/decrease in working capital	2.5	-2.0	4.6	1.8	-0.6	-1.1
Cash flow from operating activities	142.7	132.1	143.6	104.8	98.6	103.1
CAPEX	-88.9	-198.7	-185.3	-87.7	-61.4	-61.4
Payments for acquisitions	-3.7	0.0	0.0	0.0	0.0	0.0
Financial investments	14.0	48.6	4.8	0.0	0.0	0.0
Income from asset disposals	6.5	0.0	0.0	0.0	0.0	0.0
Cash flow from investing activities	-72.2	-150.1	-180.5	-87.7	-61.4	-61.4
Cash flow before financing	70.6	-18.0	-36.9	17.1	37.2	41.7
Increase/decrease in debt position	-8.1	52.2	15.4	26.3	-10.0	0.0
Purchase of own shares	0.0	-0.2	-4.0	0.0	0.0	0.0
Capital measures	0.9	2.1	0.0	0.0	0.0	0.0
Dividends paid	-2.7	-6.5	-8.8	-9.8	-9.8	-9.8
Others	-23.2	-0.2	-24.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	-0.0	-1.2	-1.1	0.0	0.0	0.0
Cash flow from financing activities	-34.7	46.3	-22.4	16.5	-19.8	-9.8
Increase/decrease in liquid assets	35.8	28.2	-59.3	33.5	17.4	31.9
Liquid assets at end of period	47.4	75.8	16.5	50.0	67.4	99.4

Source: Company data; mwb research

Regional sales split (EURm)	2022	2023	2024	2025E	2026E	2027E
Domestic	0.0	0.0	0.0	0.0	0.0	0.0
Europe (ex domestic)	0.0	0.0	0.0	0.0	0.0	0.0
The Americas	165.4	196.7	235.4	192.3	174.8	178.3
Asia	0.0	0.0	0.0	0.0	0.0	0.0
Rest of World	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	165.4	196.7	235.4	192.3	174.8	178.3

Regional sales split (common size)	2022	2023	2024	2025E	2026E	2027E
Domestic	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Europe (ex domestic)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
The Americas	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Asia	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Rest of World	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Total sales	100%	100%	100%	100%	100%	100%

Source: Company data; mwb research

Ratios	2022	2023	2024	2025E	2026E	2027E
Per share data						
Earnings per share reported	12.15	13.02	10.26	5.43	5.44	5.81
Cash flow per share	20.10	14.18	11.76	5.54	5.53	6.29
Book value per share	25.78	36.03	47.22	50.84	54.47	58.49
Dividend per share	1.30	1.75	2.00	2.00	2.00	2.00
Valuation						
P/E	4.0x	3.7x	4.7x	8.9x	8.9x	8.3x
P/CF	2.4x	3.4x	4.1x	8.7x	8.7x	7.7x
P/BV	1.9x	1.3x	1.0x	1.0x	0.9x	0.8x
Dividend yield (%)	2.7%	3.6%	4.1%	4.1%	4.1%	4.1%
FCF yield (%)	41.6%	29.4%	24.3%	11.5%	11.5%	13.0%
EV/Sales	1.8x	1.6x	1.7x	2.0x	2.1x	1.8x
EV/EBITDA	2.1x	2.0x	2.3x	3.0x	3.0x	2.6x
EV/EBIT	3.2x	3.3x	5.0x	7.9x	7.6x	6.6x
Income statement (EURm)						
Sales	165.4	196.7	235.4	192.3	174.8	178.3
yoy chg in %	125.6%	18.9%	19.7%	-18.3%	-9.1%	2.0%
Gross profit	135.0	162.4	190.5	152.3	137.9	141.1
Gross margin in %	81.6%	82.6%	80.9%	79.2%	78.9%	79.1%
EBITDA	139.1	158.3	167.6	129.2	120.8	123.6
EBITDA margin in %	84.1%	80.5%	71.2%	67.2%	69.1%	69.3%
EBIT	91.4	94.6	79.3	49.0	47.0	49.2
EBIT margin in %	55.3%	48.1%	33.7%	25.5%	26.9%	27.6%
Net profit	60.8	65.2	50.2	26.6	26.6	28.5
Cash flow statement (EURm)						
CF from operations	142.7	132.1	143.6	104.8	98.6	103.1
Capex	-88.9	-198.7	-185.3	-87.7	-61.4	-61.4
Maintenance Capex	42.2	61.1	86.0	77.7	71.5	72.3
Free cash flow	53.8	-66.7	-41.7	17.1	37.2	41.7
Balance sheet (EURm)						
Intangible assets	33.7	23.5	25.1	22.6	20.3	18.3
Tangible assets	192.6	317.6	426.4	436.4	426.3	415.3
Shareholders' equity	129.0	180.4	231.2	248.9	266.7	286.4
Pension provisions	1.0	0.0	0.0	0.0	0.0	0.0
Liabilities and provisions	142.5	209.8	204.5	226.1	214.0	214.4
Net financial debt	55.7	79.1	157.0	149.7	122.3	90.4
w/c requirements	17.4	4.6	26.9	21.0	19.9	21.4
Ratios						
ROE	51.3%	37.4%	22.8%	11.1%	10.3%	10.3%
ROCE	33.3%	23.8%	17.9%	10.2%	9.7%	9.7%
Net gearing	43.2%	43.9%	67.9%	60.2%	45.9%	31.6%
Net debt / EBITDA	0.4x	0.5x	0.9x	1.2x	1.0x	0.7x

Source: Company data; mwb research

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