

Deutsche Rohstoff Reduce

Germany | Oil & gas

MCap: EUR183.6m

Target Price: EUR34.00 (30.00)
Current Price: EUR36.70
Up/downside: -7.4%
Market data: 16 January 2025

Change in TP: 13.3%
Change in Sales: 0.9% 24E/5.7% 25E
Change in Adj EBIT: 1.9% 24E/16.0% 25E
Change in Adj. EPS: 2.1% 24E/19.4% 25E

Bloomberg: DR0 GR
 Free float 90.0%
 Avg. daily volume (EURm) 0.8
 YTD abs performance 14.3%
 52-week high/low (EUR) 44.90/29.90

Shifting sands: A delayed decline

Why this report?

Following an update to our oil supply-demand model, we observe tighter balances than previously expected. We still forecast that Brent oil prices will trend towards USD60/bbl, albeit with a one-year delay compared to prior projections. Despite these developments, the market remains in oversupply even if OPEC+ extends cuts fully. Structural imbalances persist in the medium term, leaving OPEC without a clear exit strategy. The revision of our oil price assumptions positively impacts the earnings outlook for Deutsche Rohstoff and we consequently lift our target price from EUR30 to EUR34. However, medium-term imbalances and structural oversupply risks reaffirm our cautious stance. **Reduce.**

Key findings

- Following the update to our oil supply-demand model, we observe tighter balances than previously expected, primarily driven by potentially unexpected strong UAE compliance with production cuts, new sanctions on the Russian energy sector by the Biden government, as well as a stricter enforcement of Iranian sanctions, including measures targeting Iran's "dark fleet" shipping network.
- Despite these developments, the market remains in oversupply even if OPEC+ extends cuts fully. Structural imbalances persist in the medium term, leaving OPEC without a clear exit strategy. The risk of a "snowball effect" amplifying imbalance remains significant, supporting our structurally bearish outlook.

Deconstructing the forecasts

- We now adopt a revised WTI outlook of USD66/61/56 for 2025-27E, respectively. This reflects a USD5/bbl increase for 2025E and 2026E relative to our prior assumptions, driven by tighter near-term balances. Our long-term forecast remains unchanged.
- We expect Brent oil prices to trend towards USD60/bbl, albeit with a one-year delay compared to prior projections.
- We make no change to our FX or Henry Hub assumptions at this stage but still forecast an LNG supply glut in 2027E. For 2025-26E, we maintain our constructive stance on natural gas, consistent with our December update (USD3/mcf).

Valuation and investment conclusion

- The revision of our oil price assumptions positively impacts the earnings outlook for the company. Consequently, we raise our target price from EUR30 to EUR34, reflecting the improved supply-demand dynamics and updated prices for 2025 and 2026.
- While short-term supply constraints present a bullish case, medium-term imbalances and structural oversupply risks reaffirm our cautious stance. OPEC+ compliance and geopolitical developments will remain key variables impacting the outlook. **Reduce confirmed.**

Price performance



| FY to 31/12 (EUR) | 12/24E | 12/25E | 12/26E |
|------------------------|--------|--------|--------|
| Sales (m) | 221.1 | 181.4 | 159.6 |
| EBITDA adj (m) | 170.1 | 128.5 | 110.0 |
| EBIT adj (m) | 100.1 | 66.5 | 53.7 |
| Net profit adj (m) | 65.1 | 41.6 | 33.3 |
| Net financial debt (m) | 128.4 | 142.1 | 146.5 |
| FCF (m) | -27.2 | -6.1 | 0.9 |
| EPS adj. and ful. dil. | 13.25 | 8.46 | 6.78 |
| Consensus EPS | 9.44 | 7.86 | 7.43 |
| Net dividend | 1.51 | 1.05 | 0.84 |

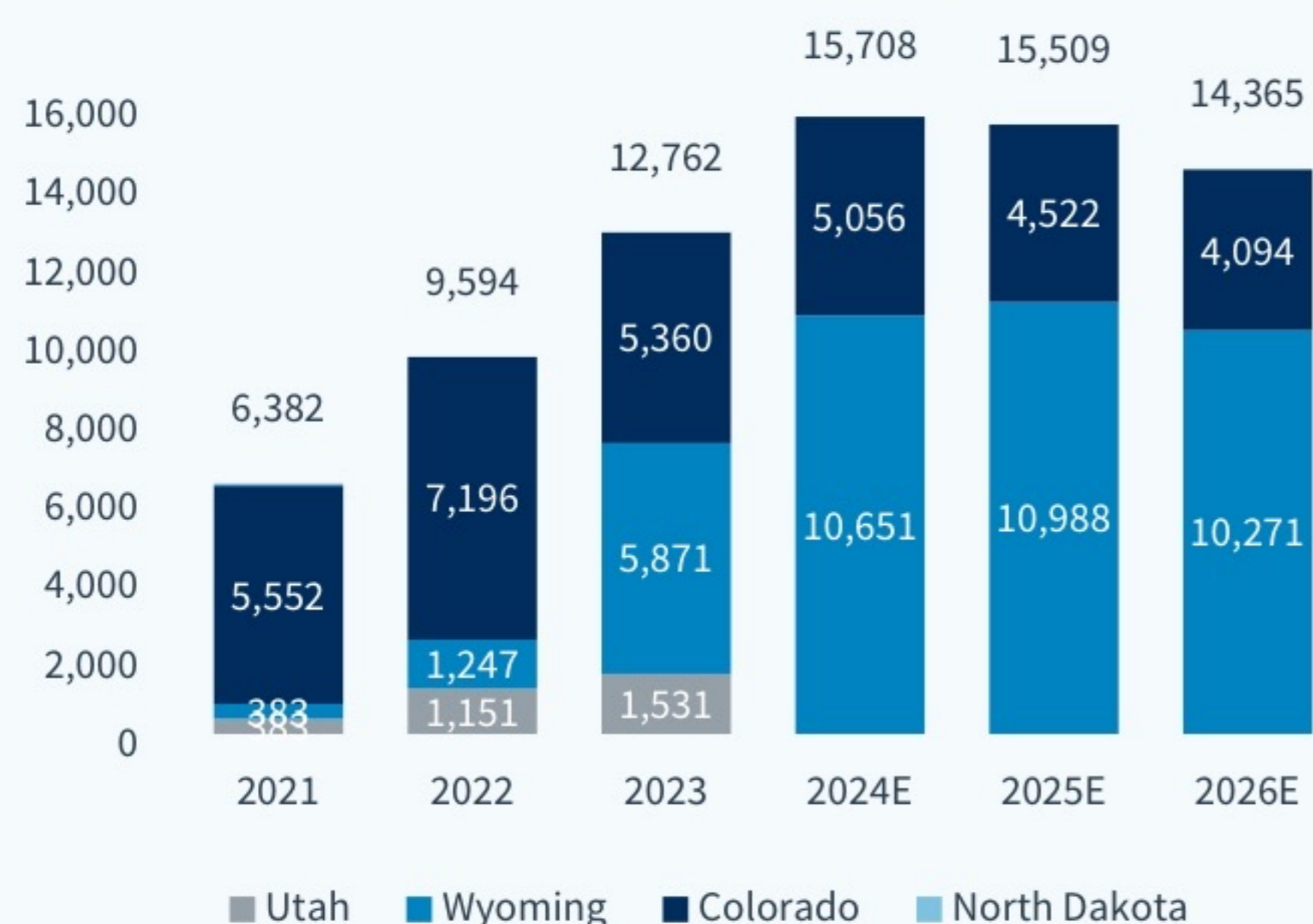
| FY to 31/12 | 12/24E | 12/25E | 12/26E |
|-----------------------|--------|--------|--------|
| P/E adj and ful. dil. | 2.8 | 4.3 | 5.4 |
| EV/EBITDA | 1.9 | 2.6 | 3.1 |
| EV/EBIT | 3.2 | 5.1 | 6.4 |
| FCF yield | -16.1% | -4.1% | -0.2% |
| Dividend yield | 4.1% | 2.9% | 2.3% |
| ND(F+IFRS16)/EBITDA | 0.8 | 1.1 | 1.3 |
| Gearing | 53.7% | 51.7% | 48.2% |
| ROIC | 24.0% | 13.0% | 9.7% |
| EV/IC | 0.9 | 0.8 | 0.8 |

| Sector Most Pref. | Sector Least Pref. |
|-------------------|--------------------|
| ENI | Aker BP |
| Repsol | Galp |

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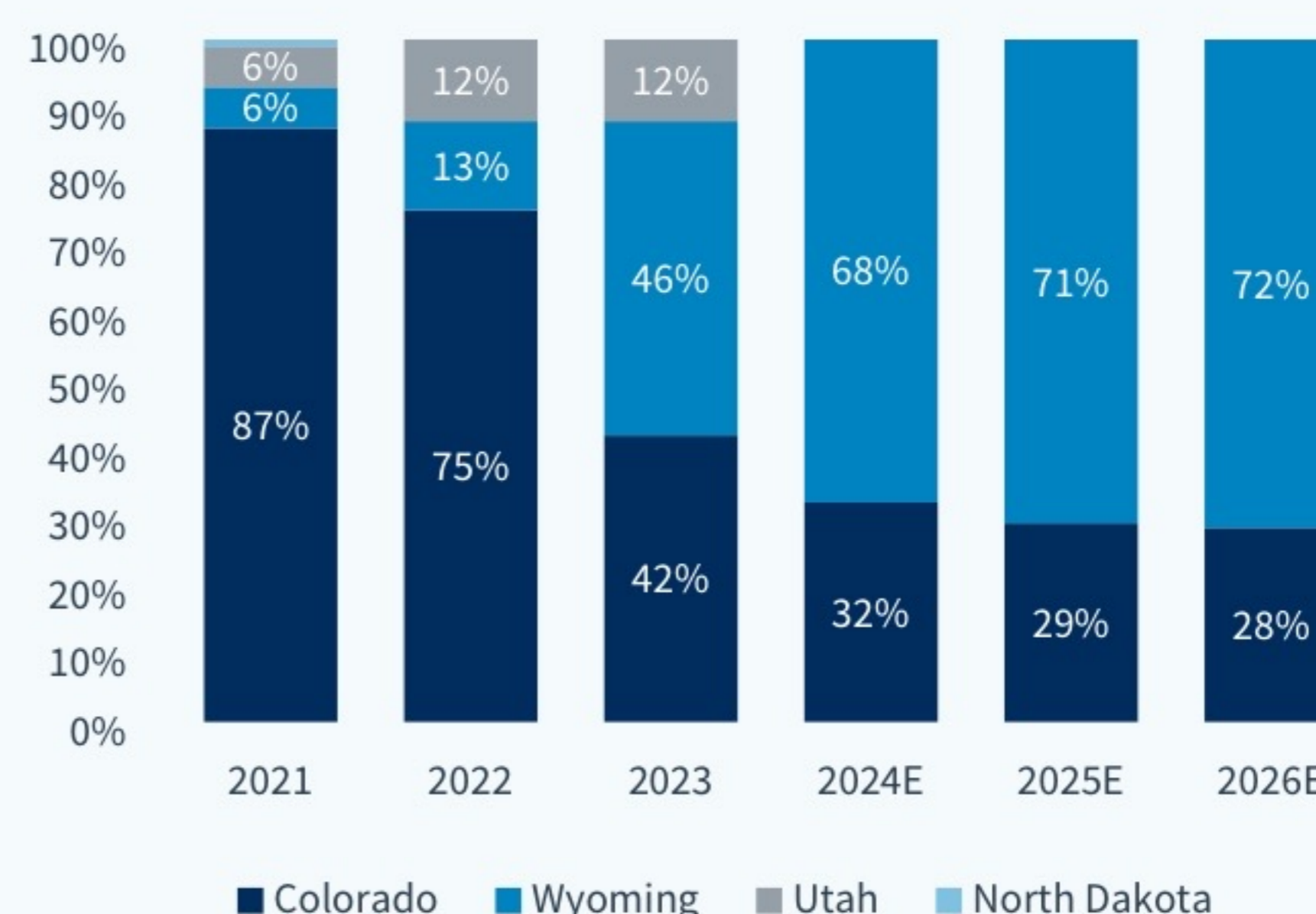
Investment case in six charts

Chart 1: Our estimates for Deutsche Rohstoff's production (BOEPD)



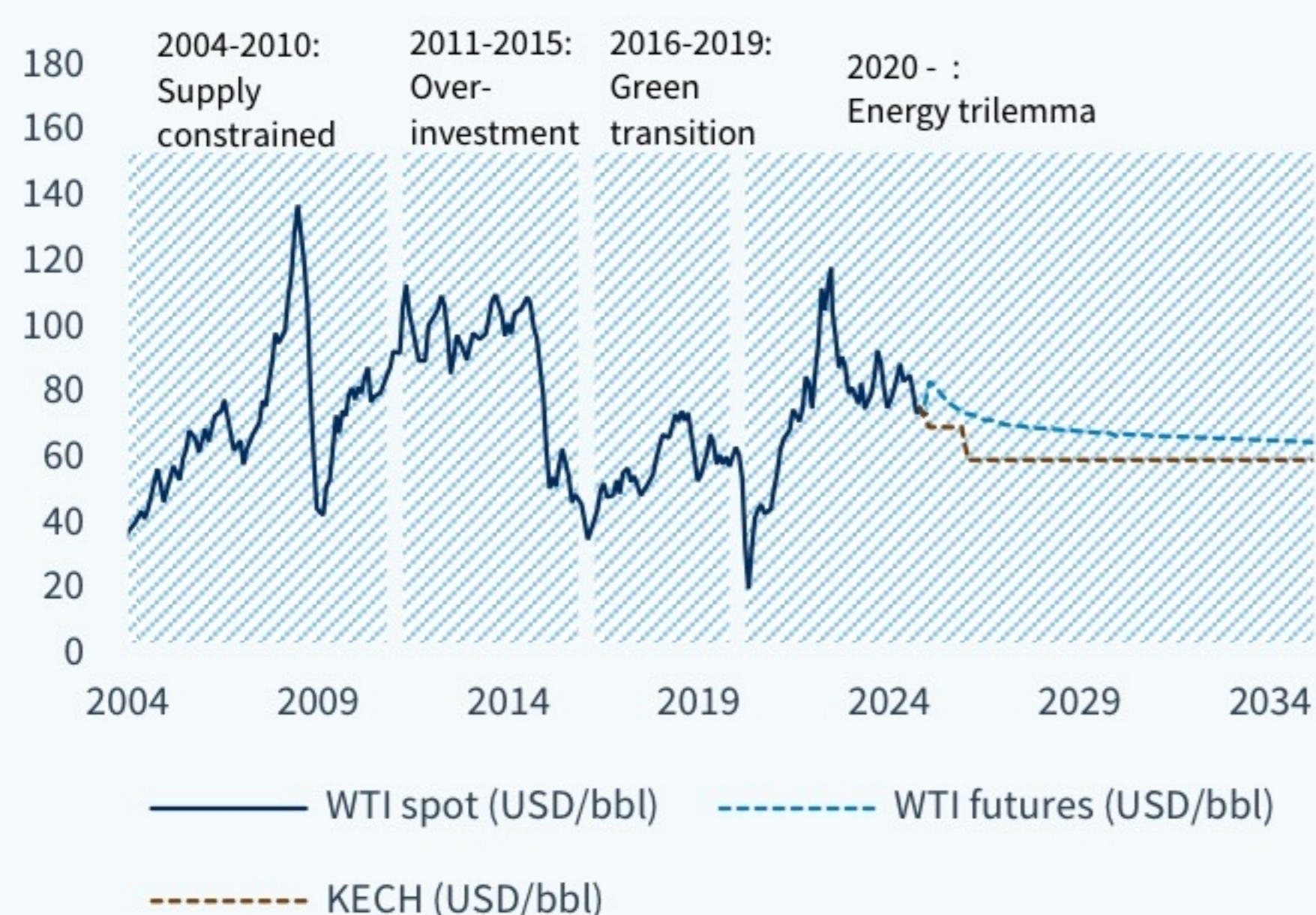
Source: Deutsche Rohstoff, Kepler Cheuvreux estimates

Chart 2: Our estimates for Deutsche Rohstoff's share of production (BOEPD) by state



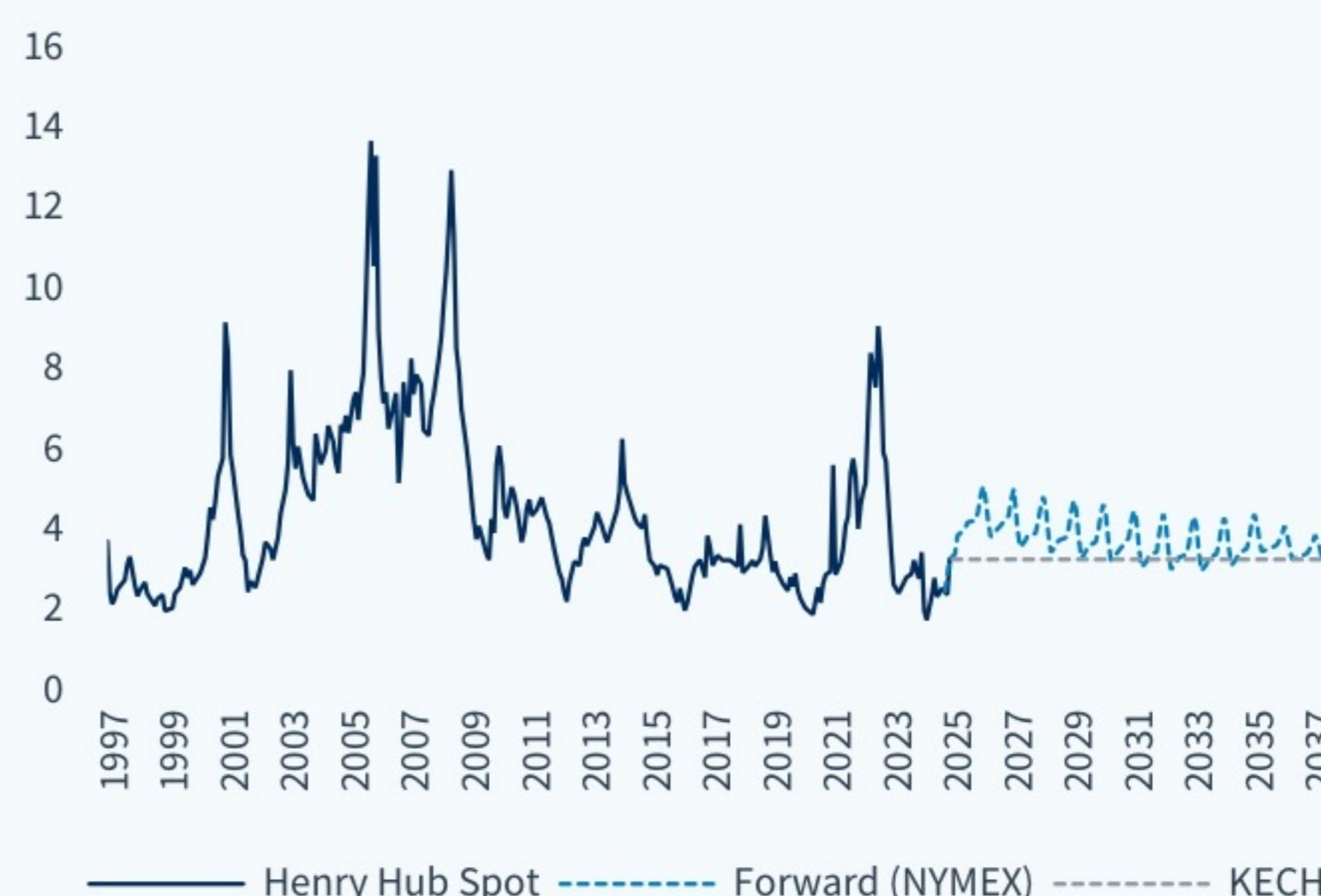
Source: Deutsche Rohstoff, Kepler Cheuvreux estimates

Chart 3: WTI future prices have increased by almost 10% since our most recent update in Q4 2024, in which we downgraded the stock to Reduce



Source: EIA, Factset, Kepler Cheuvreux

Chart 4: Henry Hub Natural gas forward prices with a front-end loaded increase



Source: EIA, Factset, Kepler Cheuvreux

Chart 5: EV/EBITDA 2025 of Deutsche Rohstoff (DR0 GY) versus US peers



Source: Bloomberg, Kepler Cheuvreux estimates

Chart 6: EV/BOEPD 2025 of Deutsche Rohstoff (DR0 GY) versus US peers



Source: Bloomberg, Visible Alpha, Kepler Cheuvreux estimates

Company description

Deutsche Rohstoff is a Germany-based holding company that specialises in investing in resource projects. The current portfolio is mainly focused on the oil & gas sector, but it also holds minority stakes in high-tech metals such as tungsten. Its management team has longstanding expertise in the sector, and the group focuses on well-explored areas in the US.

Management

Jan-Philipp Weitz, CEO
Henning Döring, CFO

Key shareholders

| | |
|----------------------------------|--------|
| Free float | 90.00% |
| Management and Supervisory Board | 9.00% |

Investment case

- Deutsche Rohstoff AG's strong operational performance in 2024 reinforces a positive long-term outlook. However, in light of our bearish outlook on WTI price development, we advise investors to sell their positions despite operational improvements.
- Assuming a c. 30% success rate for the acquired acreage in Wyoming's Powder River Basin (+100 well locations), our play-by-play model suggests this could lead to a sustainable high production level for DRAG in the medium term.
- The minority stake in Almonty Industries, which is expected to ramp up production at one of the largest tungsten mines outside China in the coming years, should generate stable, long-term returns.

Catalysts

- Higher-than-assumed economic viability in Wyoming as well as efficiencies in drilling costs.
- Price movements in the WTI benchmark.
- Production start at Almonty's Sangdong mine in S. Korea.

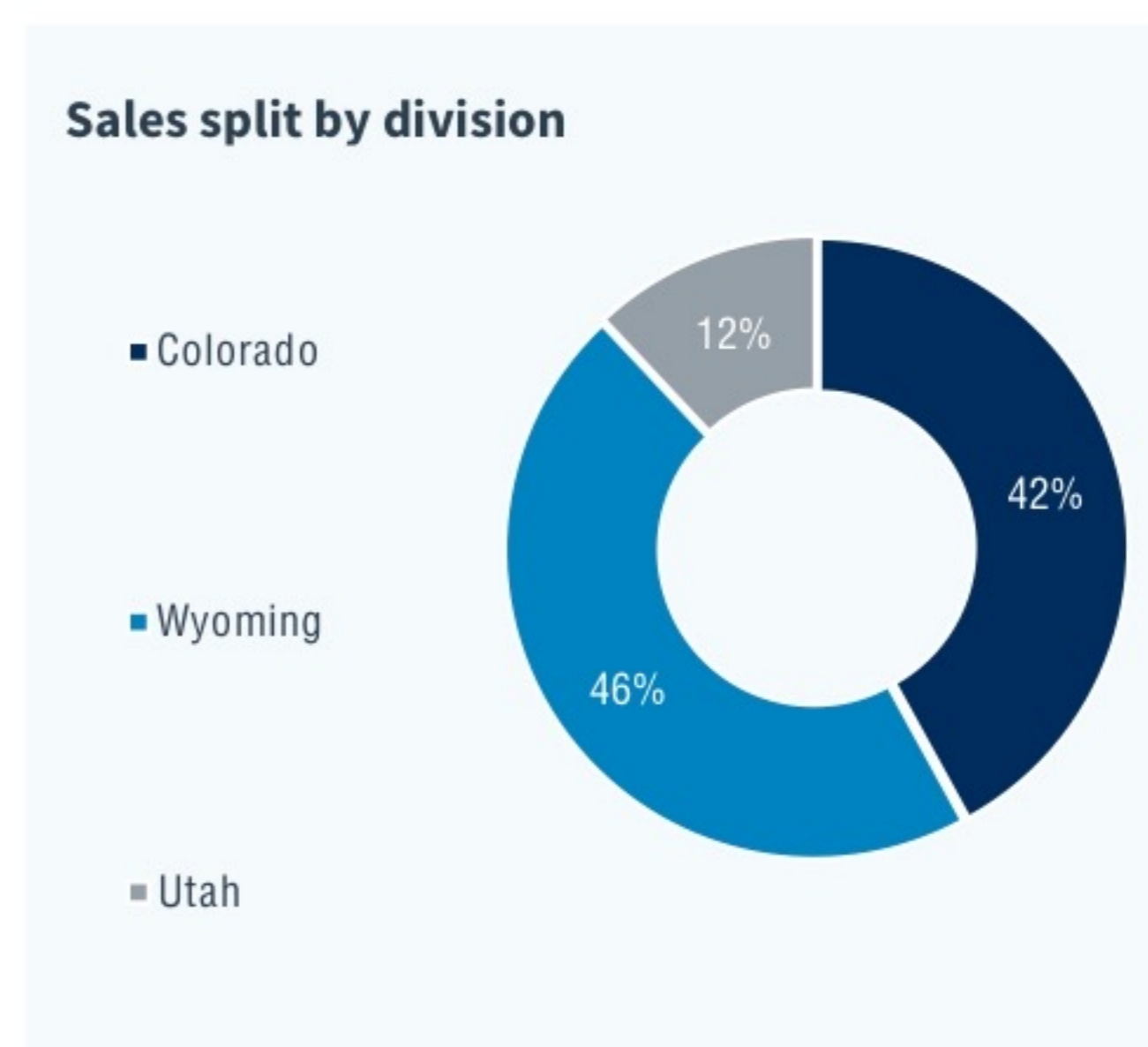
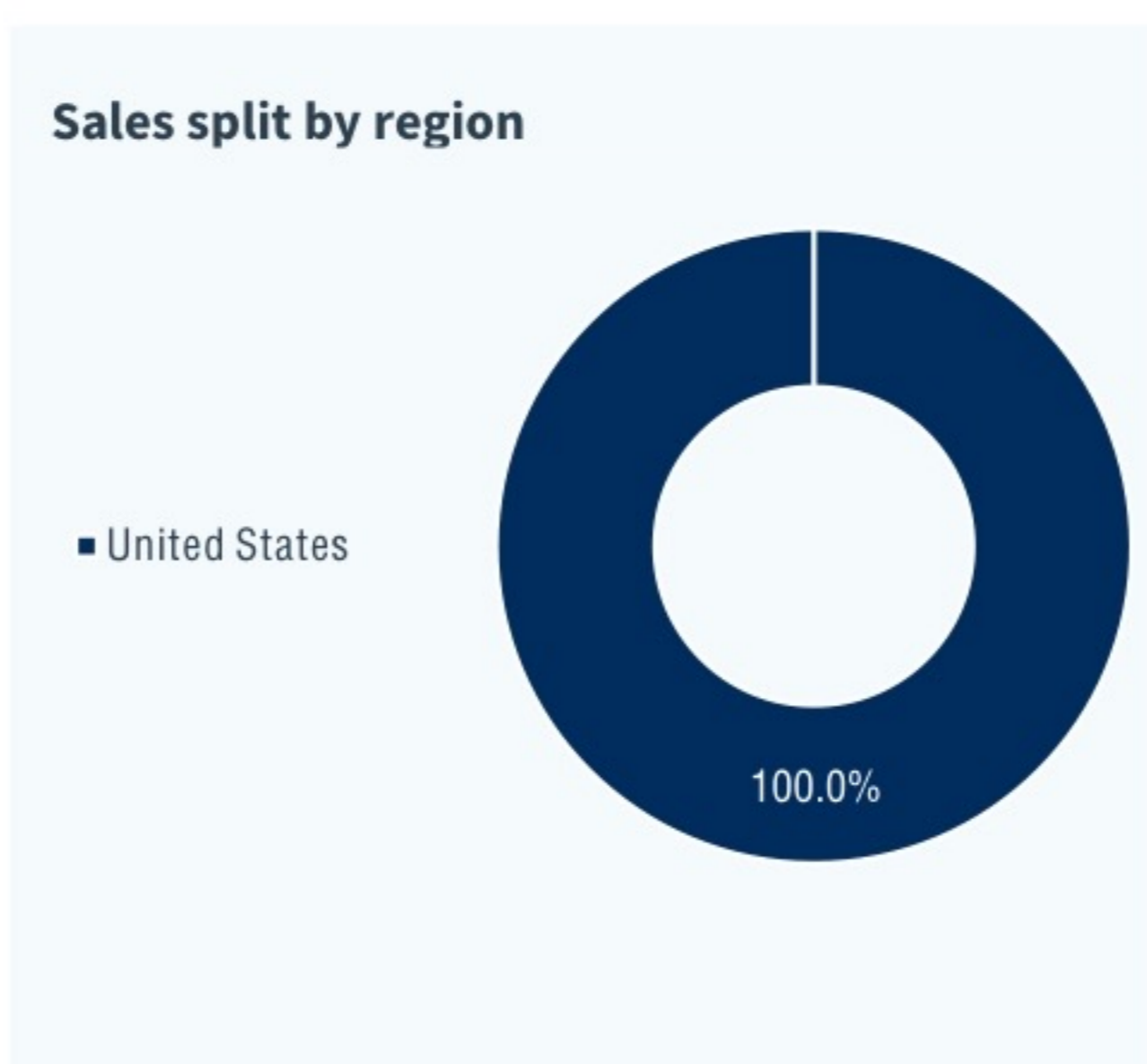
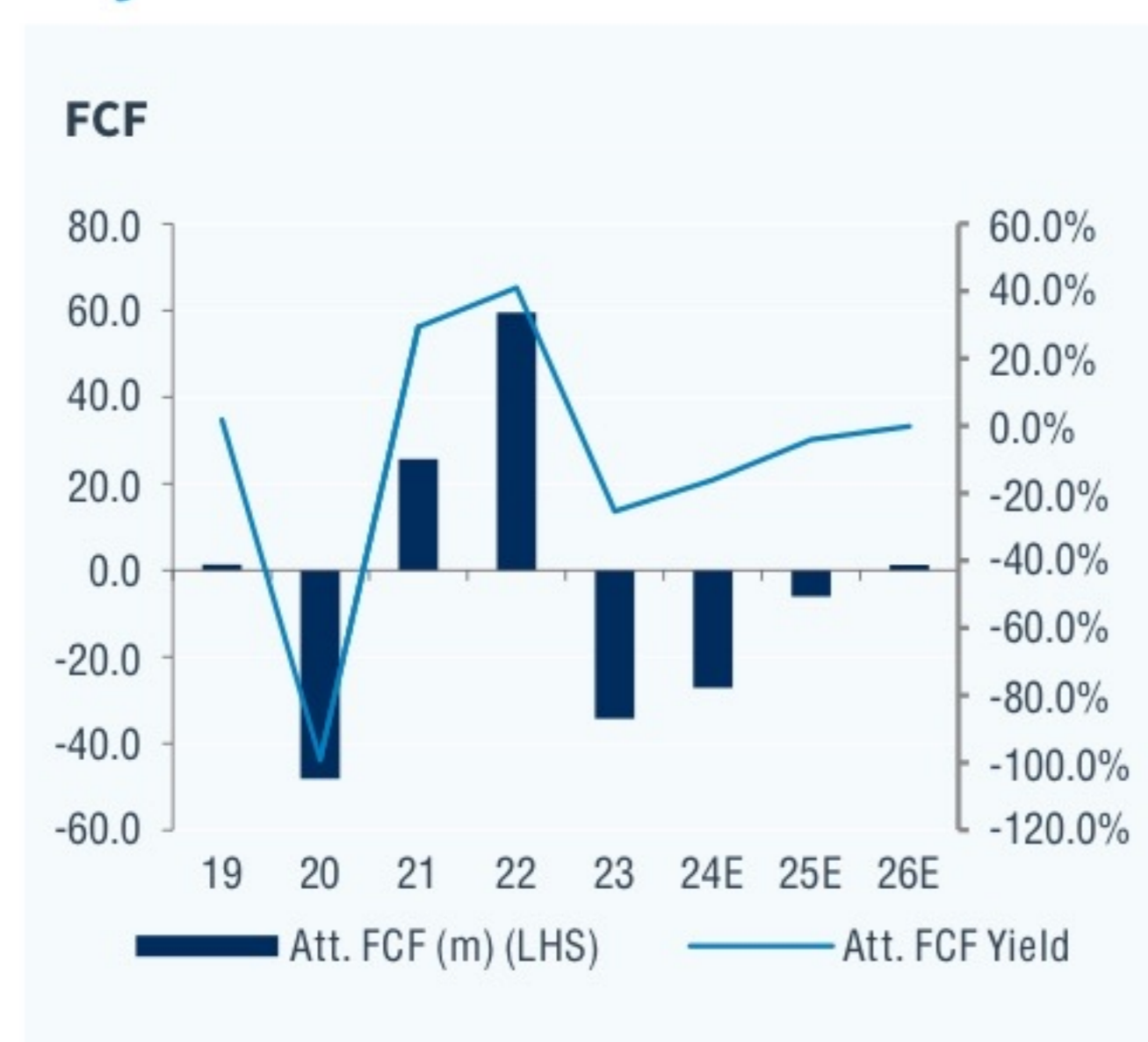
Valuation methodology

- Our valuation is based on an SOP of its oil & gas assets, Deutsche Rohstoff's minority investments in metals, and its investment portfolio.
- We value the group's core oil and gas assets by US state using a 25-year NPV model with a 10% WACC.
- Under our current long-term WTI oil price assumption of USD56/bbl, our SOP points to a fair value of EUR34.

Risks to our rating

- Weaker-than-expected US dollar. Each USD0.1 move in our long-term EUR/USD assumption impacts our SOP by up to EUR6 per share.
- Lower demand leading to negative price movements in the WTI benchmark. Each USD2/bbl move in our long-term WTI oil price assumptions impacts our SOP by up to EUR2 per share.

Key data charts



SWOT analysis

Strengths

- Solid oil and gas asset portfolio with an extensive drilling pipeline.
- Diversified portfolio
- Expert management with experience in resource-based activities

Opportunities

- Efficiency gains in drilling could allow additional costs savings
- New land acquisitions
- Further increase in non-operative wells.

Weaknesses

- No control over non-operating wells
- Lower transparency compared to US oil and gas peers.
- The majority of mining investments are not producing yet.

Threats

- Price increases from field services companies leading to higher capex
- Direct competition from extractor Oil & Gas in land purchase.
- Euro/US dollar currency fluctuations, economic deterioration.

Valuation table

Market data as of: 16 January 2025

| FY to 31/12 (EUR) | 12/17 | 12/18 | 12/19 | 12/20 | 12/21 | 12/22 | 12/23 | 12/24E | 12/25E | 12/26E |
|--------------------------------------|---------|--------|--------|--------|-------|--------|--------|--------|--------|--------|
| Per share data (EUR) | | | | | | | | | | |
| EPS adjusted | 1.10 | 2.74 | 0.06 | -3.74 | 1.40 | 9.35 | 9.31 | 13.25 | 8.46 | 6.78 |
| % Change | 5328.9% | 150.5% | -97.8% | -chg | +chg | 569.6% | -0.4% | 42.3% | -36.1% | -19.9% |
| EPS adjusted and fully diluted | 1.10 | 2.74 | 0.06 | -3.74 | 1.40 | 9.35 | 9.31 | 13.25 | 8.46 | 6.78 |
| % Change | 5328.9% | 150.5% | -97.8% | -chg | +chg | 569.6% | -0.4% | 42.3% | -36.1% | -19.9% |
| EPS reported | 1.10 | 2.74 | 0.06 | -3.05 | 4.88 | 12.15 | 13.03 | 13.25 | 8.46 | 6.78 |
| % Change | 5328.9% | 150.5% | -97.8% | -chg | +chg | 148.9% | 7.3% | 1.7% | -36.1% | -19.9% |
| EPS Consensus | | | | | | | | 9.44 | 7.86 | 7.43 |
| Cash flow per share | 9.42 | 17.27 | 5.91 | -2.23 | 15.44 | 29.67 | 32.87 | 29.52 | 18.10 | 16.37 |
| Book value per share | 9.73 | 12.99 | 12.66 | 7.76 | 14.31 | 25.78 | 36.05 | 46.76 | 53.69 | 59.40 |
| DPS | 0.65 | 0.70 | 0.10 | 0.00 | 0.60 | 1.30 | 1.75 | 1.51 | 1.05 | 0.84 |
| Number of shares, YE (m) | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.0 | 5.0 | 5.0 | 5.0 | 5.0 |
| Nbr of shares, fully diluted, YE (m) | 5.1 | 5.1 | 5.1 | 5.1 | 5.1 | 5.0 | 5.0 | 4.9 | 4.9 | 4.9 |
| Share price | | | | | | | | | | |
| Latest price / year end | 19.9 | 14.0 | 15.0 | 8.5 | 20.3 | 26.0 | 32.5 | 32.1 | 36.7 | 36.7 |
| 52 week high | 26.3 | 25.9 | 19.8 | 16.0 | 25.6 | 33.5 | 35.3 | 44.9 | 36.7 | |
| 52 week low | 16.1 | 13.9 | 12.5 | 6.2 | 8.7 | 20.2 | 24.6 | 29.9 | 33.9 | |
| Average price (Year) | 20.4 | 21.2 | 15.8 | 9.4 | 16.2 | 26.4 | 28.8 | 35.8 | 36.7 | 36.7 |
| Enterprise value (EURm) | | | | | | | | | | |
| Market capitalisation | 103.5 | 107.3 | 80.5 | 48.0 | 82.2 | 131.9 | 144.2 | 183.6 | 183.6 | 183.6 |
| Net financial debt | 78.2 | 47.7 | 77.8 | 120.2 | 104.7 | 62.4 | 85.5 | 128.4 | 142.1 | 146.5 |
| Pension provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| IFRS 16 debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Market value of minorities | 7.4 | 8.1 | 7.2 | 6.2 | 7.4 | 3.4 | 7.1 | 9.4 | 10.9 | 12.1 |
| MV of equity affiliates (net of tax) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Enterprise value | 189.1 | 163.1 | 165.5 | 174.3 | 194.3 | 197.7 | 236.8 | 321.5 | 336.6 | 342.1 |
| Valuation | | | | | | | | | | |
| P/E adjusted | 18.6 | 7.7 | na | na | 11.6 | 2.8 | 3.1 | 2.8 | 4.3 | 5.4 |
| P/E adjusted and fully diluted | 18.6 | 7.7 | na | na | 11.6 | 2.8 | 3.1 | 2.8 | 4.3 | 5.4 |
| P/E consensus | | | | | | | | 3.9 | 4.7 | 4.9 |
| P/BV | 2.1 | 1.6 | 1.3 | 1.2 | 1.1 | 1.0 | 0.8 | 0.8 | 0.7 | 0.6 |
| P/CF | 2.2 | 1.2 | 2.7 | na | 1.0 | 0.9 | 0.9 | 1.2 | 2.0 | 2.2 |
| Dividend yield (%) | 3.2% | 3.3% | 0.6% | 0.0% | 3.7% | 4.9% | 6.1% | 4.1% | 2.9% | 2.3% |
| Dividend yield preference shares (%) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Share buybacks over market cap (%) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Attributable FCF yield (%) | -5.9% | 16.0% | 1.8% | -99.1% | 29.3% | 41.0% | -25.4% | -16.1% | -4.1% | -0.2% |
| ROE (%) | 10.5% | 24.2% | 0.5% | -36.6% | 12.7% | 46.4% | 30.1% | 31.8% | 16.9% | 12.0% |
| ROIC (%) | 4.6% | 24.8% | 4.2% | -13.8% | 9.6% | 40.7% | 27.2% | 24.0% | 13.0% | 9.7% |
| EV/Sales | 3.52 | 1.50 | 4.02 | 4.51 | 2.65 | 1.20 | 1.20 | 1.45 | 1.86 | 2.14 |
| EV/EBITDA adj. | 5.2 | 1.7 | 7.3 | 8.5 | 4.0 | 1.6 | 1.7 | 1.9 | 2.6 | 3.1 |
| EV/EBIT adj. | 35.6 | 5.0 | 29.4 | na | 13.0 | 2.6 | 3.1 | 3.2 | 5.1 | 6.4 |
| EV/NOPAT | 47.5 | 6.6 | 39.2 | na | 17.4 | 3.4 | 4.2 | 4.3 | 6.8 | 8.5 |
| EV/IC | 1.7 | 1.8 | 1.5 | 1.7 | 1.5 | 1.3 | 0.9 | 0.9 | 0.8 | 0.8 |
| ROIC/WACC | 0.5 | 2.5 | 0.4 | na | 1.0 | 4.1 | 2.7 | 2.4 | 1.3 | 1.0 |
| EV/IC over ROIC/WACC | 3.8 | 0.7 | 3.5 | na | 1.5 | 0.3 | 0.3 | 0.4 | 0.6 | 0.8 |

Income statement

| FY to 31/12 (EUR) | 12/17 | 12/18 | 12/19 | 12/20 | 12/21 | 12/22 | 12/23 | 12/24E | 12/25E | 12/26E |
|---------------------------------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Sales | 53.7 | 109.1 | 41.2 | 38.7 | 73.3 | 165.4 | 196.7 | 221.1 | 181.4 | 159.6 |
| Sales % Change | 486.1% | 103.0% | -62.2% | -6.1% | 89.5% | 125.6% | 18.9% | 12.4% | -17.9% | -12.0% |
| Gross profit | 48.1 | 91.3 | 30.0 | 27.1 | 55.2 | 135.0 | 162.4 | 190.0 | 150.3 | 130.6 |
| Gross profit margin (%) | 89.5% | 83.7% | 72.7% | 70.0% | 75.3% | 81.6% | 82.6% | 85.9% | 82.9% | 81.9% |
| EBITDA reported | 36.1 | 98.0 | 22.7 | 23.9 | 66.1 | 139.1 | 158.3 | 170.1 | 128.5 | 110.0 |
| EBITDA adjusted | 36.1 | 98.0 | 22.7 | 20.4 | 48.4 | 125.1 | 139.7 | 170.1 | 128.5 | 110.0 |
| EBITDA margin (%) | 67.2% | 89.8% | 55.2% | 52.8% | 66.0% | 75.6% | 71.0% | 77.0% | 70.8% | 69.0% |
| EBITDA adjusted % Change | 467.0% | 171.1% | -76.8% | -10.1% | 136.6% | 158.7% | 11.6% | 21.8% | -24.5% | -14.3% |
| Depreciation and amortisation | -30.8 | -65.2 | -17.1 | -40.1 | -33.5 | -47.7 | -64.3 | -70.0 | -62.0 | -56.4 |
| Goodwill impairment | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other financial result and associates | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBIT reported | 5.3 | 32.7 | 5.6 | -16.1 | 32.6 | 91.4 | 94.0 | 100.1 | 66.5 | 53.7 |
| EBIT adjusted | 5.3 | 32.7 | 5.6 | -19.6 | 14.9 | 77.4 | 75.4 | 100.1 | 66.5 | 53.7 |
| EBIT margin (%) | 9.9% | 30.0% | 13.7% | -50.8% | 20.3% | 46.8% | 38.3% | 45.3% | 36.6% | 33.6% |
| EBIT adjusted % Change | +chg | 516.6% | -82.8% | -chg | +chg | 420.0% | -2.7% | 32.9% | -33.6% | -19.3% |
| Net financial items | -4.0 | -6.2 | -5.4 | -6.4 | -5.5 | -5.5 | -8.2 | -10.2 | -9.0 | -7.7 |
| Associates | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Earnings before tax | 1.3 | 26.5 | 0.3 | -22.5 | 27.1 | 85.9 | 85.7 | 89.9 | 57.4 | 46.0 |
| Tax | 6.4 | -8.5 | -0.1 | 6.4 | -0.7 | -19.8 | -18.3 | -22.5 | -14.4 | -11.5 |
| Tax rate (%) | -493% | 32% | 29% | 29% | 3% | 23% | 21% | 25% | 25% | 25% |
| Net profit from continuing op. | 7.7 | 18.0 | 0.2 | -16.1 | 26.4 | 66.2 | 67.5 | 67.4 | 43.1 | 34.5 |
| Net profit from disc. activities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net profit before minorities | 7.7 | 18.0 | 0.2 | -16.1 | 26.4 | 66.2 | 67.5 | 67.4 | 43.1 | 34.5 |
| Minorities | -2.1 | -4.1 | 0.1 | 0.6 | -1.6 | -5.4 | -2.3 | -2.3 | -1.5 | -1.2 |
| Net profit reported | 5.5 | 13.9 | 0.3 | -15.5 | 24.8 | 60.8 | 65.2 | 65.1 | 41.6 | 33.3 |
| Adjustments | 0.0 | 0.0 | 0.0 | -3.5 | -17.7 | -14.0 | -18.6 | 0.0 | 0.0 | 0.0 |
| Net profit adjusted | 5.5 | 13.9 | 0.3 | -19.0 | 7.1 | 46.8 | 46.6 | 65.1 | 41.6 | 33.3 |
| Net profit margin (%) | 10.3% | 12.7% | 0.7% | -49.1% | 9.7% | 28.3% | 23.7% | 29.5% | 22.9% | 20.9% |
| Net profit adjusted % Change | 5329.0% | 150.5% | -97.8% | -chg | +chg | 559.2% | -0.4% | 39.8% | -36.1% | -19.9% |
| EPS reported (EUR) | 1.10 | 2.74 | 0.06 | -3.05 | 4.88 | 12.15 | 13.03 | 13.25 | 8.46 | 6.78 |
| EPS adjusted (EUR) | 1.10 | 2.74 | 0.06 | -3.74 | 1.40 | 9.35 | 9.31 | 13.25 | 8.46 | 6.78 |
| EPS adj. and fully diluted (EUR) | 1.10 | 2.74 | 0.06 | -3.74 | 1.40 | 9.35 | 9.31 | 13.25 | 8.46 | 6.78 |
| EPS adj. and fully diluted % Change | 5328.9% | 150.5% | -97.8% | -chg | +chg | 569.6% | -0.4% | 42.3% | -36.1% | -19.9% |
| DPS (EUR) | 0.65 | 0.70 | 0.10 | 0.00 | 0.60 | 1.30 | 1.75 | 1.51 | 1.05 | 0.84 |
| DPS % Change | 8.3% | 7.7% | -85.7% | -chg | +chg | 116.7% | 34.6% | -13.8% | -30.3% | -19.9% |
| Payout ratio (%) | 59% | 26% | 165% | 0% | 43% | 14% | 19% | 11% | 12% | 12% |
| DPS, preference shares (EUR) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Consensus Sales (EURm) | | | | | | | | 214.8 | 204.4 | 190.6 |
| Consensus EBITDA (EURm) | | | | | | | | 167.6 | 147.8 | 137.2 |
| Consensus EBIT (EURm) | | | | | | | | 72.4 | 62.0 | 57.7 |
| Consensus EPS (EUR) | | | | | | | | 9.44 | 7.86 | 7.43 |

Cash flow statement

Market data as of: 16 January 2025

| FY to 31/12 (EUR) | 12/17 | 12/18 | 12/19 | 12/20 | 12/21 | 12/22 | 12/23 | 12/24E | 12/25E | 12/26E |
|---|-------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|-------------|-------------|
| Net profit before minorities | 7.7 | 18.0 | 0.2 | -16.1 | 26.4 | 66.2 | 67.5 | 67.4 | 43.1 | 34.5 |
| Depreciation and amortisation | 30.8 | 65.2 | 17.1 | 40.1 | 33.5 | 47.7 | 64.3 | 70.0 | 62.0 | 56.4 |
| Goodwill impairment | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Change in working capital | 9.2 | 4.2 | 12.7 | -35.3 | 18.7 | 34.6 | 32.7 | 7.6 | -16.1 | -10.5 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Levered post tax CF before capex | 47.7 | 87.4 | 30.0 | -11.3 | 78.5 | 148.4 | 164.4 | 145.0 | 88.9 | 80.4 |
| % Change | 35.2% | 83.3% | -65.7% | -chg | +chg | 89.1% | 10.8% | -11.8% | -38.7% | -9.5% |
| Capex | -51.7 | -66.2 | -28.7 | -36.8 | -52.8 | -88.9 | -198.7 | -172.2 | -95.0 | -79.5 |
| Capex / Sales (%) | 96.2% | 60.7% | 69.7% | 95.2% | 72.1% | 53.8% | 101.1% | 77.9% | 52.4% | 49.8% |
| Free cash flow | -4.0 | 21.2 | 1.3 | -48.2 | 25.7 | 59.5 | -34.3 | -27.2 | -6.1 | 0.9 |
| % Change | +chg | +chg | -93.9% | -chg | +chg | 131.9% | -chg | +chg | +chg | +chg |
| Acquisitions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Divestments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 6.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividend paid | -3.0 | -3.2 | -3.2 | -0.5 | 0.0 | -3.7 | -6.7 | -8.8 | -7.6 | -5.3 |
| Share buy back | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital increases | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | -20.7 | 12.4 | -28.2 | 6.3 | -10.2 | -19.5 | 17.9 | -7.0 | 0.0 | 0.0 |
| Change in net financial debt | 27.6 | -30.5 | 30.1 | 42.3 | -15.5 | -42.3 | 23.1 | 42.9 | 13.6 | 4.4 |
| Change in cash and cash equiv. | 3.7 | 17.3 | 15.6 | -53.1 | 4.5 | 34.8 | 28.3 | -42.9 | -13.6 | -4.4 |
| Attributable FCF | -6.1 | 17.2 | 1.4 | -47.6 | 24.1 | 54.1 | -36.6 | -29.5 | -7.6 | -0.3 |
| Attributable FCF / Net profit(%) | -110.7% | 123.5% | 460.2% | 250.2% | 339.6% | 115.6% | -78.6% | -45.3% | -18.2% | -0.9% |
| Cash flow per share (EUR) | 9.42 | 17.27 | 5.91 | -2.23 | 15.44 | 29.67 | 32.87 | 29.52 | 18.10 | 16.37 |
| % Change | 35.2% | 83.3% | -65.8% | -chg | +chg | 92.1% | 10.8% | -10.2% | -38.7% | -9.5% |
| Attributable FCF per share (EUR) | -1.21 | 3.39 | 0.28 | -9.36 | 4.74 | 10.80 | -7.32 | -6.00 | -1.54 | -0.06 |
| % Change | +chg | +chg | -91.8% | -chg | +chg | 127.9% | -chg | +chg | +chg | +chg |

Balance sheet

| FY to 31/12 (EUR) | 12/17 | 12/18 | 12/19 | 12/20 | 12/21 | 12/22 | 12/23 | 12/24E | 12/25E | 12/26E |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Cash and cash equivalents | 28.4 | 45.6 | 61.3 | 8.2 | 12.7 | 47.5 | 75.8 | 32.9 | 19.2 | 14.9 |
| Inventories | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.1 | 1.5 | 1.4 | 1.4 | 1.3 |
| Accounts receivable | 8.8 | 11.6 | 8.9 | 3.5 | 16.8 | 28.6 | 29.6 | 33.3 | 27.3 | 24.0 |
| Other current assets | 3.8 | 4.1 | 4.8 | 9.9 | 12.7 | 6.8 | 8.7 | 9.8 | 8.0 | 7.1 |
| Current assets | 41.2 | 61.5 | 75.1 | 21.7 | 42.4 | 83.1 | 115.7 | 77.3 | 56.0 | 47.3 |
| Tangible assets | 114.5 | 110.1 | 139.6 | 112.8 | 149.1 | 192.6 | 317.6 | 419.8 | 452.8 | 476.0 |
| Goodwill | 3.3 | 1.7 | 1.6 | 1.3 | 1.3 | 1.2 | 1.0 | 1.0 | 1.0 | 1.0 |
| Other Intangible assets | 30.6 | 15.2 | 20.6 | 20.6 | 28.6 | 32.8 | 22.6 | 22.6 | 22.6 | 22.6 |
| Financial assets | 24.0 | 36.3 | 42.1 | 50.3 | 43.8 | 40.7 | 36.9 | 36.9 | 36.9 | 36.9 |
| Other non-current assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Non-current assets | 172.4 | 163.3 | 203.8 | 185.0 | 222.6 | 267.2 | 378.1 | 480.3 | 513.3 | 536.5 |
| Short term debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accounts payable | 5.2 | 6.8 | 17.1 | 2.9 | 20.8 | 11.4 | 26.6 | 24.1 | 24.1 | 22.4 |
| Other short term liabilities | 16.9 | 31.5 | 26.0 | 22.5 | 27.9 | 63.9 | 69.8 | 78.5 | 64.4 | 56.7 |
| Current liabilities | 22.1 | 38.3 | 43.1 | 25.4 | 48.7 | 75.2 | 96.4 | 102.6 | 88.5 | 79.1 |
| Long term debt | 106.6 | 93.4 | 139.1 | 128.4 | 117.4 | 109.9 | 161.3 | 161.3 | 161.3 | 161.3 |
| Pension provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| IFRS16 Debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other long term provisions | 28.2 | 19.3 | 25.2 | 7.3 | 18.8 | 32.7 | 48.5 | 54.5 | 44.8 | 39.4 |
| Other long term liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| Non-current liabilities | 134.8 | 112.7 | 164.3 | 135.7 | 136.2 | 142.7 | 209.9 | 216.0 | 206.2 | 200.8 |
| Shareholders' equity | 49.2 | 65.8 | 64.3 | 39.4 | 72.7 | 129.0 | 180.4 | 229.7 | 263.8 | 291.8 |
| Minority interests | 7.4 | 8.1 | 7.2 | 6.2 | 7.4 | 3.4 | 7.1 | 9.4 | 10.9 | 12.1 |
| Total equity | 56.7 | 73.8 | 71.5 | 45.6 | 80.1 | 132.4 | 187.5 | 239.1 | 274.6 | 303.9 |
| Balance sheet total | 213.6 | 224.8 | 278.9 | 206.7 | 265.0 | 350.3 | 493.8 | 557.6 | 569.3 | 583.7 |
| % Change | 10.3% | 5.3% | 24.1% | -25.9% | 28.2% | 32.2% | 40.9% | 12.9% | 2.1% | 2.5% |
| Book value per share (EUR) | 9.73 | 12.99 | 12.66 | 7.76 | 14.31 | 25.78 | 36.05 | 46.76 | 53.69 | 59.40 |
| % Change | -12.9% | 33.5% | -2.5% | -38.7% | 84.5% | 80.1% | 39.9% | 29.7% | 14.8% | 10.6% |
| Net financial debt | 78.2 | 47.7 | 77.8 | 120.2 | 104.7 | 62.4 | 85.5 | 128.4 | 142.1 | 146.5 |
| IFRS16 Debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Pension provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net debt | 78.2 | 47.7 | 77.8 | 120.2 | 104.7 | 62.4 | 85.5 | 128.4 | 142.1 | 146.5 |
| Net fi. debt (+IFRS16) / EBITDA (x) | 2.2 | 0.5 | 3.4 | 5.9 | 2.2 | 0.5 | 0.6 | 0.8 | 1.1 | 1.3 |
| Trade working capital | 3.8 | 5.0 | -8.1 | 0.8 | -3.8 | 17.4 | 4.6 | 10.6 | 4.6 | 2.9 |
| Net working capital | -9.3 | -22.4 | -29.3 | -11.9 | -19.0 | -39.6 | -56.5 | -58.1 | -51.7 | -46.7 |
| NWC/Sales | -17.4% | -20.6% | -71.0% | -30.7% | -25.9% | -24.0% | -28.7% | -26.3% | -28.5% | -29.3% |
| Inventories/sales | 0.3% | 0.1% | 0.4% | 0.5% | 0.2% | 0.1% | 0.8% | 0.6% | 0.8% | 0.8% |
| Invested capital | 108.5 | 89.3 | 111.9 | 102.2 | 131.3 | 154.2 | 262.1 | 362.7 | 402.0 | 430.2 |
| Net fin. debt / FCF (x) | -19.5 | 2.2 | 60.1 | -2.5 | 4.1 | 1.0 | -2.5 | -4.7 | -23.3 | 165.5 |
| Gearing (%) | 138.0% | 64.7% | 108.9% | 263.6% | 130.7% | 47.2% | 45.6% | 53.7% | 51.7% | 48.2% |
| Goodwill / Equity (%) | 5.8% | 2.3% | 2.2% | 2.9% | 1.6% | 0.9% | 0.5% | 0.4% | 0.4% | 0.3% |

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| Rating Breakdown | A | B |
|-------------------------------------|------|------|
| Buy | 55% | 65% |
| Hold | 34% | 25% |
| Reduce | 8% | 6% |
| Not Rated/Under Review/Accept Offer | 3% | 4% |
| Total | 100% | 100% |

Source: Kepler Cheuvreux

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|-------------------------|------------------|-----------------|--------|--------------|---------------|
| Deutsche Rohstoff (EUR) | 29/01/2024 05:31 | Equity Research | Buy | 42.00 | 32.10 |
| | 15/04/2024 04:31 | Equity Research | Buy | 47.00 | 40.00 |
| | 25/04/2024 06:12 | Equity Research | Buy | 49.00 | 43.20 |
| | 26/04/2024 05:26 | Equity Research | Buy | 56.50 | 42.40 |
| | 31/10/2024 05:26 | Equity Research | Reduce | 30.00 | 34.90 |

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|--|---|--------------|
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