# Deutsche Rohstoff

Half-year results

# 1H24

## Disclaimer

This document is an abridged presentation of important facts of Deutsche Rohstoff AG, Mannheim (DRAG; Company). The document has been prepared and published in its entirety by DRAG. This presentation is not to be construed as investment advice by the Company. This presentation does not constitute an offer or invitation to subscribe for or purchase securities in any form. The information contained in this document has been prepared to the best of DRAG's knowledge and belief. However, the Company does not guarantee the accuracy, reliability or completeness of the information contained in this document and therefore expressly disclaims any liability. The Company therefore assumes no responsibility or liability, directly or indirectly, expressly or impliedly, in contract, tort, law or otherwise, for the accuracy or completeness of the information, illustrations and statements or for any errors, omissions, misrepresentations and for any losses resulting from the use of this presentation.

This presentation contains statements that reflect the current views of DRAG's management with respect to future events. Such forward-looking statements are subject to risks and uncertainties that cannot be fully estimated and are beyond DRAG's control. Furthermore, economic upheavals on the international markets as well as fluctuations in interest rates, exchange rates or oil and natural gas prices can have a corresponding influence on DRAG's business development and the availability of capital. These changes can have both positive and negative effects on expectations of future cash flows, which can have a significant impact on the Group's results.

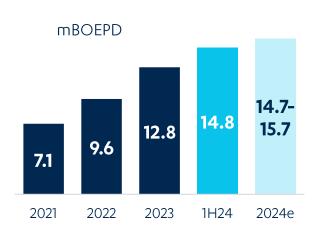
In addition to the key figures prepared in accordance with the German Commercial Code (HGB), DRAG presents other key figures such as EBITDA, Free Cash Flow, Net Debt, CAPEX, etc., which are not part of the accounting regulations. They are to be seen as an addition to, but not a replacement for, the HGB disclosures. These non-accounting measures are not subject to HGB or other generally accepted accounting standards. We use these to monitor the company's business performance and to facilitate comparison with our competitors. As not all companies calculate these or other ratios in the same way, our calculation of the ratios presented here may differ from similarly defined terms used by other companies.

The financial information contained in this presentation is not sufficient to provide a complete understanding of the company's results. More detailed information can be found in the annual or quarterly reports.

# 1H24 profitability and stability continue

- ⚠ Core business oil & gas production in the USA further expanded
- △ 2024 will be the 3rd year in a row with EBITDA above EUR 130m
- Production continues to rise significantly
- △ EUR 512m balance sheet total, 60 employees in the group

#### Strong operational dvelopment



#### Strong revenue development



#### Diversified production base



- Oil, gas and NGL sales from two US states
- Production from over 190 wells as "operator" & in JVs
- 4 US subsidiaries allow competitive management
- USA are the "Tier 1" regulatory and operating environment

# Deutsche Rohstoff Highlights 1H24

**14.763** BOEPD

**Produktion 1H24** 

Previous year: 10,533 BOEPD (+40%)

EUR **112.2**m

**Record revenue** 

Previous year: EUR 75.2m (+49%)

EUR **113.8**m

**Investments** 

Previous year: EUR 101.7m (+12 %)

EUR **83.8**m

**EBITDA** 

Previous year: EUR 56.0m (+50%)

**EUR 212.5**m

**Equity** 

Equity ratio 41.5%

**EUR 24.8**m

**Group result** 

Previous year: EUR 21.4m (+16%)



## **Production and EBITDA**

**Group production, EBITDA and CAPEX** in EURm



<sup>\*</sup> Capital expenditure - CAPEX

# Stock facts & highlights

Share price increase 2024<sup>2</sup>

+18%

Prior-year period: +9%

Closing price 2024<sup>1</sup>

**38.60** EUR

Last year: EUR 26.75 (+44%)

## Market capitalization<sup>2</sup>

EUR **189.2**m

Last year: EUR 140.8 m (+34%)

### Trading volume<sup>1</sup>

EUR 44.7 million

Top 4 YTD, Scale segment

#### Dividend 2024e

**1.75** EUR

Last year: EUR 1.30 (+35%)

#### P/E-Ratio current<sup>2</sup>

**2.9**×

Last year: 2.3x (+25%)

#### P/B-Ratio current<sup>2</sup>

**0.89**×

Last year: 0.93x (-18%)

#### **Additional Return**

- Share buyback resolved
- Convertible bond redeemed
- Cash settlement resolved



<sup>&</sup>lt;sup>1)</sup> June 30, 2024<sup>2)</sup> August 13, 2024

<sup>\*</sup> Price/earnings ratio - P/E ratio \* Price/book ratio - P/B ratio

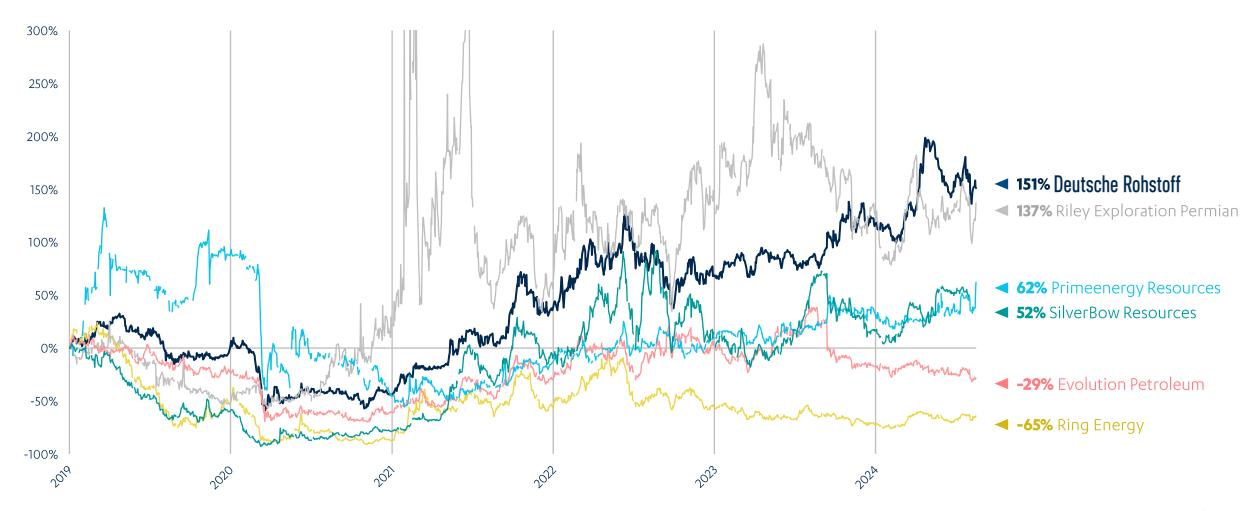
## **Share price Performance**

#### Share price performance per year in % and mean values in EUR



# Development of DRAG compared to other small-cap companies

Share price performance since Jan. 2019 in %



# **Deutsche Rohstoff - Highlights 2023**



February 2024

Reserves Report 2024: Value of oil and gas reserves increases despite record production last year and sale of Utah assets



May 2024 Start of the share buyback



**March 2024** 

10 wells in JV with Oxy enter production



**June 2024** 

Annual General Meeting approves dividend together with ARP and cash settlement of EUR 3.15 per share



**April 2024** 

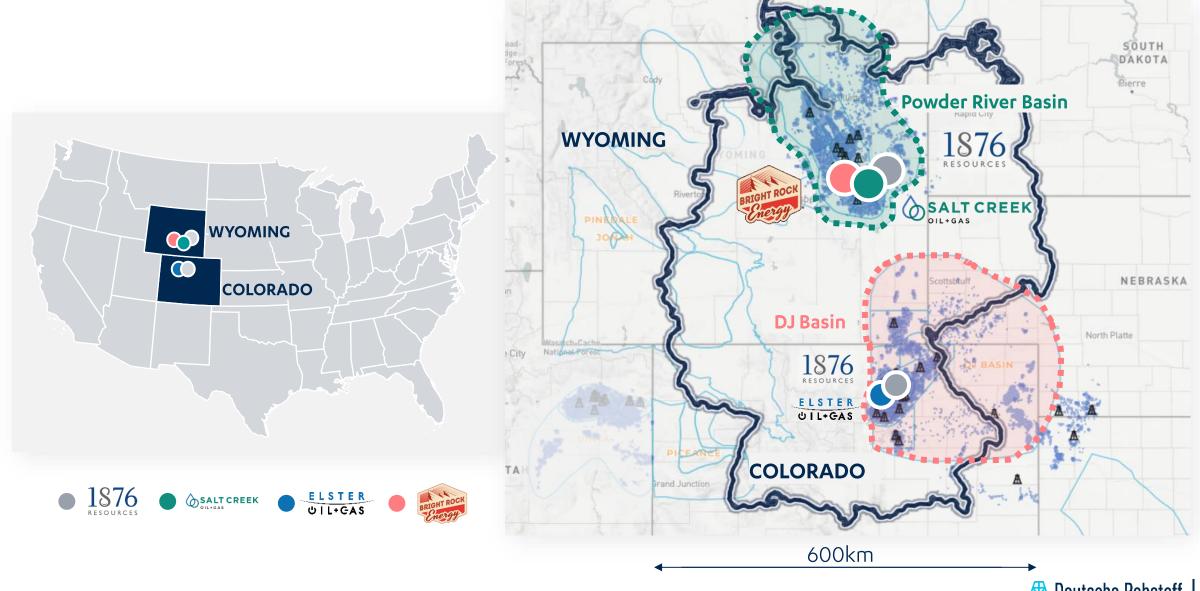
Increase of 2024 guidance to EUR 210-230 million in revenues and EUR 160-180 million



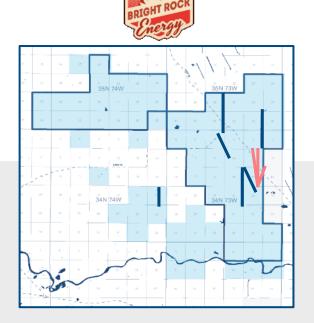
**July 2024** 

6 wells start production in the middle of the year. 3 Bright Rock in June, 3 1876 in July

# We produce in two US states with a high level of activity



## **Powder River Basin 1H24**



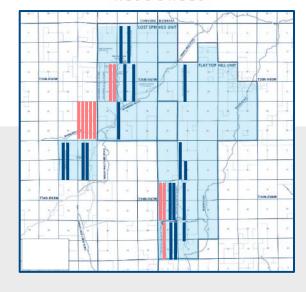
1H24

- Focus on the development of the approx. 34,800 acres (140.83 km2) land package in Wyoming
- June: Completion of the drilling program & production of 3 wells



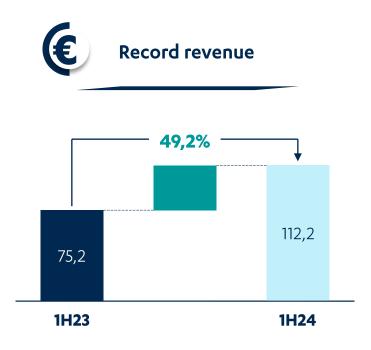


Successful completion of the remaining 10 wells of the 31 joint venture with Oxy



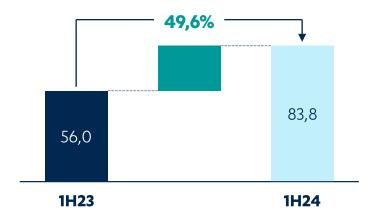
- 6 wells of the 8-10 well 2024 drilling program have been drilled on schedule
- 3 Niobrara wells have recently started production

# Half-year sales, EBITDA and equity at record levels



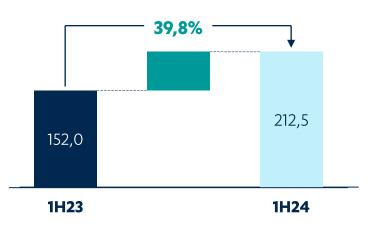
- Sales rose due to the increase in the volume of oil and gas production and the positive development of the WTI oil price
- Income from hedging transactions of EUR 0.01 million (previous year: EUR 1.3 million)





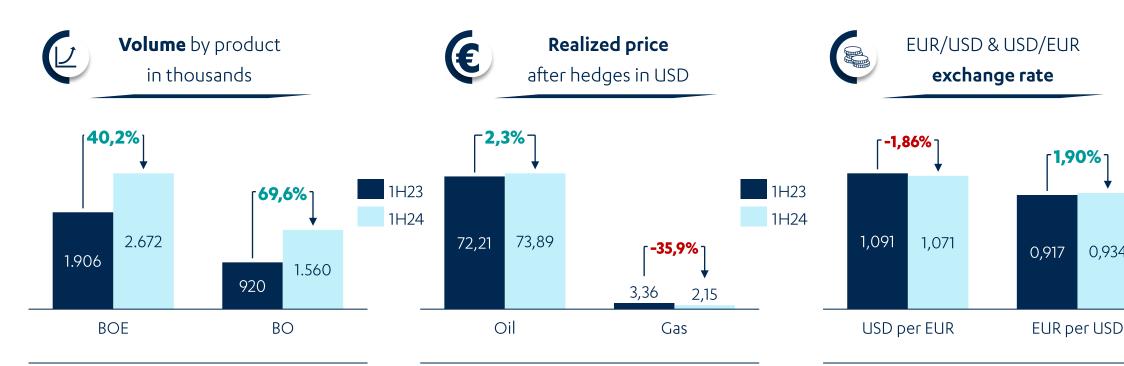
- EBITDA and net profit develop as planned
- Record EBITDA at mid-year





- Equity ratio of 41.5%
- The increase is due on the good result and the stronger US dollar

## Produced quantities and realized prices



- Yoy increase in production from 10,533 BOEPD to 14,763 BOEPD, setting a new half-year record
- Production proceeded according to plan, new wells were brought into production ahead of schedule and further drilling programs were launched

Gains of EUR 8 k were recognized from hedging transactions

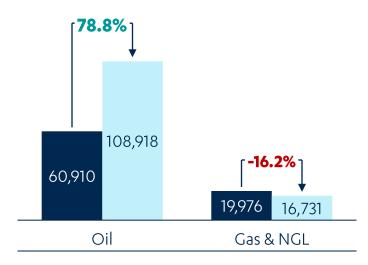
The net foreign exchange gain was EUR 0.6 million.

**1,90%** 

0,934

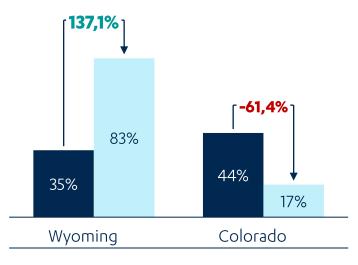
# Revenue share by product and volume by region





- Oil sales grow by +79%, sales from gas & NGL fall by -16
- Production taxes amounting to EUR -13,5m (previous year: EUR -7,1m)

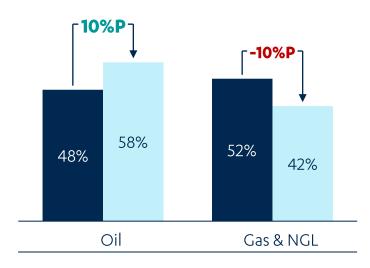




The relocation from Colorado to Wyoming continues to develop successfully



## Revenue share by product in %



- Oil share grows due to shift to Wyoming from more oil-bearing wells
- Trend continues

# **Group key financials 1H24**

#### Income statement items

EURm	1H24	1H23	↑ in %
Revenue	112.2	75.2	49.2%
Other operating income	2.5	3.8	-33.9%
Cost of materials	19.6	14.6	34.3%
Personnel expenses	4.8	2.7	75.9%
Other expenses	6.4	5.6	14.6%
EBITDA	83.8	56.0	49.6%
<sup>1</sup> Depreciation & amortization	44.1	23.4	89.9%
EBIT	39.0	32.6	19.8%
Financial result	5.3	2.9	83.7%
EBT	33.7	29.7	13.5%
Taxes	7.8	7.8	-0.3%
Group result (less non-controlling interests)	24.8	21.4	15,9%
Earnings per share	5.0	4.3	15.9%

#### Balance sheet & Cash Flow items

EURm	1H24	1H23	↑ in %
Balance sheet total	511.9	389.8	31.3%
Property. plant and equipment	387.8	268.9	44.2%
Equity	212.5	152.0	39.8%
Equity ratio	41.5%	39.0%	6.4%
Liabilities	190.2	158.4	20.1%
Financial liabilities	159.5	116.3	37.1%
Cash and cash equivalents <sup>2</sup>	33.4	28.0	19.2%
Net debt	126.0	88.3	42.7%
<sup>3</sup> Leverage ratio	0.7	0.7	0.6%
Operating Cash Flow	84.9	71.1	19.4%
Investing Cash Flow	113.8	101.7	11.9%
Free Cash Flow	-28.9	-30.6	-5.7%

<sup>&</sup>lt;sup>1</sup> Depreciation and amortization also includes write-downs of financial assets and marketable securities <sup>2</sup> Cash and cash equivalents = bank balances plus marketable securities <sup>3</sup>Leverage ratio = net debt / EBITDA of the last 12 months \* previous year's figure based on 30.06.2023

## Forecast 2024 & 2025

Foreca	ast figures				
Base scenario —————					
	<b>2024</b> e	<b>2025e</b>			
Revenue <i>EURm</i>	210-230	180-200			
EBITDA EURm	160-180	125-145			
Underlying assumptions:					
Oil price USD	75	75			
Gas price USD	2	2			
USD/EUR exchange rate	1.12	1.12			
— Elevat	ed scenario —				
	2024e	2025e			
Revenue <i>EURm</i>	+25	+30			
EBITDA EURm	+20	+25			
Underlying assumptions:					
Oil price USD	85	85			
Gas price USD	3	3			
USD/EUR exchange rate	1.12	1.12			

#### 2024e Volume – 14,700-15,700 BOEPD

Of which 8,800-9,400 BOPD

#### 2024e Share of revenue

- Oil 80-85%
- Gas and NGL 15-20%

#### 2024e Investments - EUR 145-165m

- 8-10 wells at 1876 Resources
- 3 Bright Rock wells in production from summer
- 10 wells in the Oxy & Salt Creek JV

#### 2025e Investments - EUR 100-110m

11 wells in Wyoming



# Glossary

BO or BBL	Barrel of oil or barrel
BOE	Barrels of oil equivalent (oil, gas, NGLs)
BOEPD/BOPD	Barrels of oil equivalent per day/barrels of oil per day
Brent	Brent is a European crude oil grade
CAPEX	Capital Expenditure (defined as Investing Cash Flow for reasons of simplification)
CF	Cash Flow
CO	Colorado
DRAG	Deutsche Rohstoff AG
DSU	Drilling spacing unit
E&P	Exploration and production
EBIT	Earnings before interest and taxes
EBITDA	Earnings before interest, taxes, depreciation and amortization
EBT	Earnings before taxes
Enterprise Value (EV)	Enterprise value is the measure of the total value of a company; EV = market capitalization + net debt
ESG	Environmental, social and corporate governance
EUR	Expected ultimate recovery - Estimated ultimate recovery
FCF	Free Cash Flow
HGB	Commercial Code
Henry Hub (HH)	Pricing point for natural gas futures contracts traded on NYMEX, considered the benchmark for natural gas prices in North America
LOE	Lease operating expenses - operating expenses for leases (reported under cost of materials in the HGB income statement)

# Glossary

Market Cap	Market capitalization: Refers to the total market value of a company's outstanding shares
MBOPD	Millions of barrels of oil per day
MCF	Thousand cubic feet
million.	Million
Mi	Miles
MMBTU	Million British Thermal Units
Mt	Metric tons
NGL	Liquid gas: ethane, propane, butane
OPEC	Organization of the petroleum exporting countries
OPEX	Operating expenses
P&G	Processing & gathering
TEUR or TUSD	Thousand euros or US dollars
TWh	Terawatt hour
USD	US dollar
UT	Utah
WI	Working interest: Share of producing wells, unweighted by length
WTI	West Texas Intermediate crude oil
WY	Wyoming

Appendix



Consolidated balance sheet	30.06	.2024	30.06.2023		31.12.202	
ASSETS	TEUR	in %	TEUR	in %	TEUR	in %
A. FIXED ASSETS	442,334	86%	334,766	86%	371,731	75%
I. Intangible assets	23,034	5%	32,096	8%	23,547	5%
II. Property, plant and equipment	387,811	76%	268,908	69%	317,615	64%
III. financial assets	31,488	6%	33,762	9%	30,569	6%
B. CURRENT ASSETS	65,432	13%	52,140	13%	118,735	24%
I. Inventories	1,591	0%	130	0%	1,521	0%
II. Receivables and other assets	30,397	6%	23,971	6%	35,026	7%
III. Securities held as current assets	3,588	1%	7,217	2%	6,380	1%
IV. Credit balances with banks	29,855	6%	20,823	5%	75,807	15%
C. PREPAID EXPENSES AND DEFERRED CHARGES	2,730	1%	1,688	0%	2,066	0%
D. DEFERRED TAX ASSETS	1,379	0%	1,125	0%	1,233	0%
TOTAL ASSETS	511,875	100%	389,846	100%	493,765	1009
PASSIVA						
A. EQUITY	212,522	42%	152,043	<i>3</i> 9%	187,481	38%
B. PROVISIONS	47,240	9%	37,315	9%	48,515	10%
C. LIABILITIES	190,175	<i>37</i> %	158,367	41%	204,848	41%
1. bonds, thereof convertible EUR 0 (2022: EUR 9,815,000)	120,517	24%	100,000	26%	120,517	24%
2. liabilities to banks	38,933	8%	16,289	4%	40,807	8%
3. trade accounts payable	14,191	3%	14,753	4%	26,551	5%
4. other liabilities	16,535	3%	27,325	7%	16,974	3%
D. PREPAID EXPENSES AND DEFERRED CHARGES	42	0%	129	33%	84	0%
E. DEFERRED TAX LIABILITIES	61,896	12,1%	41,866	11%	52,837	11%
TOTAL LIABILITIES	511,875	100%	389,846	100%	493,765	1009

Income statement		30.06.2023		30.06.2023		31.12.2023	
	TEUR i	n %	TEUR	in %	TEUR	in %	
1. REVENUE	112,180 10	00%	75,183	100%	196,651	100%	
2. INCREASE OR DECREASE IN FINISHED GOODS AND WORK IN PROCESS	0	0%	0	0%	29	0%	
3. OTHER OPERATING INCOME	2,532	2%	3,828	5%	20,553	10%	
4. COST OF MATERIALS	19,632	18%	14,620	19%	34,294	17%	
Cost of purchased services	19,619	18%	14,620	19%	34,294	17%	
5. PERSONNEL EXPENSES	4,829	4%	2,745	4%	10,275	5%	
a) Wages and salaries	4,479	4%	2,573	3%	9,713	5%	
b) Social security, pensions and other benefit costs	350	0%	172	0%	562	0%	
6. OTHER OPERATING EXPENSES	6,447	6%	5,627	7%	14,406	7%	
EBITDA	83,804 74	4,7%	56,019	74%	158,258	80%	
7. AMORTIZATION, DEPRECIATION AND WRITE-DOWNS	44,132	39%	23,236	31%	63,619	32%	
a) of intangible assets and property, plant and equipment	44,132	39%	23,236	31%	63,384	32%	
b) of current assets	0	0%	0	0%	235	0%	
8. AMORTIZATION OF FINANCIAL ASSETS AND SECURITIES CLASSIFIED AS CURRENT ASSETS	652	1%	205	0%	671	0%	
EBIT	39,020	35%	32,578	43%	93,968	48%	
9. OTHER INTEREST AND SIMILAR INCOME	1,166	1%	574	0%	1,490	1%	
10. INTEREST AND SIMILAR EXPENSES	6,488	6%	3,471	5%	9,719	5%	
11. INCOME TAXES	7,735	7%	7,762	10%	18,252	9%	
12. EARNINGS AFTER TAXES	25,964 2	23%	21,919	29%	67,487	34%	
13. OTHER TAXES	0	0%	0.01	0%	3	0%	
14. NET INCOME (+) / LOSS (-) FOT THE GROUP FOR THE YEAR	25,964 2	23%	21,919	29%	67,483	34%	
15. PROFIT (-)/LOSS (+) ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	1,205	-1%	-516	-0%	(2,308)	-1%	
16. NET INCOME (+) / LOSS (-) FOT THE GROUP FOR THE YEAR less non-controlling interests	24.759	22%	21.403	28%	65.175	33%	
17. PROFIT CARRIED FORWARD	134,957 12	20%	84,174	112%	77,937	40%	
18. TRANSFER TO RETAINED EARNINGS	-608,256	-1%	0	0%	0	0%	
19. CONSOLIDATED NET RETAINED PROFIT	159,716 <i>1</i> -	42%	105,578	140%	143,112	73%	

## **Cash flow statement**

Casii ilow statement	TEUR	TEUR	TEUR
Result for the period (consolidated net profit/loss for the year including profit/loss attributable to non-controlling interests)	25,964	21,919	67,483
Depreciation / write-ups on fixed assets	44,131	23,236	63,384
Increase / decrease in provisions	12,249	6,657	(5)
Other non-cash expenses / income	-1,112	-66	2,028
Increase / decrease in inventories, trade receivables and other assets not attributable to investing or financing activities	5,230	8,483	(4,626)
Increase / decrease in trade payables and other liabilities not attributable to investing or financing activities	-14,061	3,465	2,619
Profit / loss from the disposal of fixed assets		-329	(14,388)
Profit / loss from the sale / valuation of marketable securities	-27,856	-1,902	(2,884)
Interest expenses / interest income	5,321	2,897	8,229
Income tax expense / income	7,182	7,762	17,420
Income tax payments	O	-1,051	-
CASH FLOW FROM OPERATING ACTIVITIES	84,877	71,069	139,260
Proceeds from the disposal of intangible assets	-	326	10,054
Payments for investments in intangible assets	_	-900	(295)
Proceeds from the disposal of property, plant and equipment	-	0	27,879
Payments for investments in property, plant and equipment	-117,395	-103,354	(198,443)
Proceeds from the disposal of financial assets	_	593	7,459
Payments for investments in financial assets	_	0	-
Proceeds from financial investments as part of short-term financial management	6,285	8,929	13,872
Payments due to financial investments as part of short-term financial management	-3,465	-7,528	(10,653)
Interest received	759	68	760
Dividend received	54	163	0
CASH FLOW FROM INVESTING ACTIVITIES	-113,761	-101,704	(149,366)
Proceeds from equity contributions from shareholders of the parent company	-	0	39
Proceeds from equity contributions from other shareholders	716	1,340	2,088
Payments from equity reductions to other shareholders	-244	-24	(160)
Proceeds from equity reductions to shareholders of the parent company	-623		
Proceeds from the issue of bonds and the raising of (financial) loans	-244	16,349	82,567
Payments from the redemption of bonds and (financial) loans	3,308	-9,805	(30,322)
Interest paid	-6,393	-3,129	(7,939)
Dividends paid to shareholders of the parent company	-6,364	0	(6,504)
Dividends paid to other shareholders	-8,732	-48	(208)
CASH FLOW FROM FINANCING ACTIVITIES	- 18,334	4,684	39,561
Cash-effective changes in cash and cash equivalents	- 47,217	-25,950	29,455
Exchange rate and valuation-related changes in cash and cash equivalents	1,272	-628	(1,223)
Cash and cash equivalents at the beginning of the period	, 75,634	47,402	47,402
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	29,689	20,823	75,634